

United Way  
of Greater Waterbury

# 2007-08 ANNUAL REPORT TO THE COMMUNITY



REACH OUT A HAND TO ONE AND  
**INFLUENCE**  
THE CONDITION OF ALL

# LIVE UNITED™



Bethlehem

Cheshire

Middlebury

Prospect

Southbury

UNITED WAY OF GREATER WATERBURY  
**IS A LEADER IN**  
FACILITATING THE IDENTIFICATION  
OF REGIONAL NEEDS AND  
SUPPORTING SOLUTIONS

Thomaston

Waterbury

Watertown

Woodbury

Wolcott

**Dear Friends,**

United Way of Greater Waterbury has been working to advance the common good by focusing on the building blocks for a good life. A quality education that leads to a stable job, enough income to support a family through retirement, and ensuring our most basic needs are met.

Education, income and basic needs. At United Way, these are known as 'the three pillars of advancement'. Remove any one of these from a family or individual and the road to stability becomes increasingly difficult.

United Way is investing human and financial resources in these areas to create opportunities for those who need it most. Our goal is to create long lasting changes that will prevent problems from happening in the first place.

We all win when a child enters school ready to learn, a parent can provide for their family and our neighbors have enough to eat, a roof over their heads and access to adequate healthcare.

It is difficult work, but United Way is up to the challenge thanks to your support.

To each one of you, we say thank you for stepping up to give, advocate and volunteer. Thank you for allowing the United Way of Greater Waterbury to be stewards of your generous donations of time, talent and money and for your continued commitment to LIVE UNITED.

Sincerely,

**Sam S.F. Caligiuri, Esq.**  
*Chairman of the Board*

**Kristen M. Bulkovitch, MPH**  
*President/Chief Professional Officer*



# HOW DO YOU LIVE UNITED?

"I LIVE UNITED by volunteering to prepare and e-file income taxes for low income families because they get a maximum refund, and because it is good for the local economy."

Pat Emons  
*Wolcut*

"I LIVE UNITED by donating life-giving blood four to five times a year and encouraging others to donate as often as they can."

Don Liebeskind  
*Jewish Federation & United Way*

"I LIVE UNITED by reflecting on how fortunate I am - and in being so - make a conscious effort to give back to my community in some way every day."

Dan Rezendes  
*Connecticut Junior Republic*

"I LIVE UNITED by volunteering as a Board Chair of Wellpath, as a Trustee of the CT Community Foundation, as Chair of the Nonprofit Assistance Initiative and as Chair of the United Way Basic Needs Allocation Committee."

Frank J. Scinto  
*Gager, Emerson, Rickart, Bower & Scalzo, LLP*

"In the process of life the path can get rough. If I can make some small difference in someone's life, which I look to do on a daily basis, only then am I satisfied. That is how I LIVE UNITED."

Meg McCreedy  
*New Opportunities, Inc./Thomaston Pantry*

"I choose to LIVE UNITED when I volunteer to help others, when I stop to make someone smile, and when I take a moment to acknowledge the goodness in another individual."

Kathy Luria  
*Webster Bank*

"I LIVE UNITED by volunteering graphic design services for United Way so that more of every dollar raised can be put back into our community."

Julia LeClair  
*Geema Designs*

"At the Y, we LIVE UNITED by trying to shape the kind of community where people care about each other, are firm in both their own sense of worth and the worth of others, try to foster understanding and respect, and take responsibility for their own lives and help improve the lives of others."

Andrew Roberts  
*YMCA*

"I LIVE UNITED by assisting and advocating for the homeless in our community."

Anita Bolonga  
*Silas Bronson Library*

LEARN HOW YOU CAN LIVE UNITED BY VISITING [UNITEDWAYGW.ORG](http://UNITEDWAYGW.ORG)



# ADVANCING THE COMMON GOOD

United Way is improving the education, income and stability of people throughout our 10-town area. Because united we stand. United, we elevate. United, we're creating real, lasting change in these areas:

## INCOME

INCREASING FINANCIAL STABILITY THROUGH EMPLOYMENT OPPORTUNITIES

- Working to ensure residents have more job opportunities that provide adequate wages as a result of community planning efforts.
- Expanding training and employment opportunities for experienced workers whose skills are no longer in demand.
- Increasing entry level employment opportunities for the under-employed and unemployable youth and adults.

## EDUCATION

INCREASING OPPORTUNITIES FOR CHILDREN & YOUTH TO SUCCEED

- Expanding access to quality early learning educational experiences for children birth through 5.
- Increasing the number of youth 5 through 18 who have opportunities to experience success and achieve their potential.

## BASIC NEEDS

HELPING PEOPLE BECOME MORE SELF-SUFFICIENT IN MEETING THEIR BASIC NEEDS

- Working to ensure all residents have adequate access to healthcare, housing and food.



# POWER OF PARTNERSHIP

United Way brings together the caring power of our community to create real change in order to improve lives for the long-term. Living united means being a part of that change.

Our community partners include dozens of local non-profit agencies and collaboratives such as the Emergency Food Resource Committee which works to address local hunger issues; the Prevention Policy Board whose focus is on positive youth development; the Continuum of Care who are working to end chronic homelessness; the Waterbury School Readiness and the Blueprint Waterbury Early Childhood Action Plan whose goal is to ensure all children enter kindergarten ready to learn and succeed.



## UNITED WAY OF GREATER WATERBURY PARTNER AGENCIES

United Way CT 2-1-1  
American Red Cross  
Boy Scouts of America, Connecticut  
Rivers Council  
Boys & Girls Club of Greater Waterbury  
Catholic Charities  
Children's Community School  
CT Counseling Centers, Inc.  
Connecticut Junior Republic  
Connecticut Legal Services, Inc.  
Families in Crisis, Inc.  
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Girl Scouts of Connecticut  
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Greater Waterbury Interfaith Ministries  
The Federation, Jewish Communities of Western CT, Inc.  
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Kangaroo's Korner Early Learning Center  
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Morris Foundation, Inc.  
Nutmeg Big Brothers Big Sisters  
Safe Haven of Greater Waterbury, Inc.  
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Waterbury Youth Service System, Inc.  
YMCA - Cheshire  
YMCA - Greater Waterbury  
Wellpath, Inc.



## WE CAN CHANGE WHAT WE SEE IN THE WORLD AROUND US

# VOLUNTEER

United Way was founded by volunteers and it is sustained by volunteers. As our most trusted resource, our volunteers are engaged in creating a shared vision and taking action to address the underlying causes of our region's most serious problems.

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Following is a listing of leadership donors in the 2007-2008 fiscal year. Leadership givers are United Way of Greater Waterbury's most generous supporters. Through Leadership Gifts of \$1,000 or more, these individual philanthropists set an example for others and make a measurable difference in our community. We thank all our donors for helping to create opportunities for a better tomorrow. *Leavenworth Society members of five years or more appear in bold. Tocqueville Society members of five years or more have an asterisk.*

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Levels beginning at \$10,000 and progressing to over \$1,000,000

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Janice Yusza  
**Mr. and Mrs. Nelson Zackin**  
Nick and Laura Zanno  
Lois and Rudy Zeldler  
Kathleen D. Zembzinski  
Peter and Sharon Ziliaty  
**Dr. and Mrs. Ronald Zlotoff**  
Four members wish to remain anonymous

*We apologize if your name has inadvertently been omitted; please notify Janet Collins, Director of Major Gifts at 203-757-9855 of any oversight.*

**We would like to take this opportunity to remember and honor the following departed members for their generosity and leadership:**

**Lillian H. Brown** John T. Garthwait **Dr. Charles Larkin Jr.** Richard W. Michaels **Wayne Pratt** **Dr. Anson G. Stocking**



**A Partnership with United Way of Greater Waterbury provides each company with:**

- A way to invest in and improve the community making it a better and healthier place in which to live, work and do business for all its citizens
- The assurance that you are investing in local, community programs with measurable goals, proven track records and solid reports on results
- A way for you to integrate your corporate values into all aspects of your business
- A way to empower your employees, equipping them with opportunities to execute corporate citizenship and bring your corporate values to life
- A way for the community to recognize the good works you are doing and supporting
- A way for employees to sense that you care and understand the needs of not only their community but also their families

**TOP TOCQUEVILLE SOCIETY COMPANIES BY NUMBER OF MEMBERS**

- Webster Bank ... 6
- MacDermid, Inc. ... 5
- Hubbard-Hall Inc. ... 2
- St. Mary's Hospital ... 2
- Albert Brothers ... 1
- Carmody & Torrance, LLP ... 1
- Carpin Manufacturing, Inc. ... 1
- Chemtura Corp. ... 1
- Deloitte & Touche ... 1
- Drubner Industrials ... 1
- Eyelet Crafters, Inc. ... 1
- Gigiere Associates Real Estate ... 1
- Jewish Communities of Western CT, Inc. ... 1
- JLL Partners, Inc. ... 1
- Torrington Supply Co. ... 1
- Waterbury Garment Corp. ... 1
- Waterbury Hospital ... 1
- Wesson Inc. ... 1

**TOP LEAVENWORTH SOCIETY COMPANIES BY NUMBER OF MEMBERS**

- Webster Bank ... 80
- Pratt & Whitney ... 25
- MacDermid Inc. ... 24
- Carmody & Torrance, LLP ... 22
- Chemtura Corp. ... 22
- St. Mary's Hospital ... 14
- Waterbury Hospital ... 13
- Hubbard-Hall Inc. ... 9
- American-Republican, Inc. ... 7
- HD Segur Insurance ... 6
- United Way of Greater Waterbury ... 6
- State Employee Campaign ... 5
- Torrington Supply Co., Inc. ... 5
- U.S. Trust, Bank of America Corp. ... 5
- Secor, Cassidy & McParland, P.C. ... 4
- Albert Brothers ... 3



# TOP 50 UNITED WAY CONTRIBUTORS

1. Webster Bank
2. MacDermid Inc.
3. Chemtura Corporation
4. Saint Mary's Health System
5. IBM Corporation
6. Waterbury Hospital
7. Republican-American
8. Connecticut State Employee Campaign
9. Hubbard-Hall Inc.
10. ITW
11. Connecticut Light & Power
12. Torrington Supply Company, Inc.
13. United Parcel Service
14. Carmody & Torrance, LLP
15. Pratt & Whitney
16. City of Waterbury
17. Cyl-Del Manufacturing Company
18. U.S. Trust, Bank of America
19. Carpin Manufacturing, Inc.
20. Waterbury Public Schools
21. Albert Bros. Inc.
22. People's United Bank
23. Wachovia
24. Naugatuck Savings Bank
25. Stop & Shop
26. Macy's
27. AT&T
28. Waterbury Companies, Inc.
29. H.D. Segur, Inc.
30. VNA Health Care, Inc.
31. Eylet Crafters
32. Jewish Communities of Western Connecticut Inc.
33. Timex
34. Skorsky
35. Atlantic Inertial Systems
36. Waterbury Garment, LLC
37. The Platt Brothers & Company
38. Morris Foundation
39. NEOPERL, Inc.
40. Emerson Process Management
41. United Way of Greater Waterbury
42. JSD Partners
43. Pitney Bowes
44. Costco
45. Aetna
46. The Worx Group LLC
47. Nationwide Mutual Insurance Company
48. Arch Chemicals, Inc.
49. Wolcott Board of Education
50. Family Services of Greater Waterbury, Inc.

## IN-KIND SUPPORT

United Way would like to extend a very special thank you to the businesses & individuals that graciously provided in-kind support throughout the campaign.

American Medical Response  
 Attorney Dana D'Angelo  
 Drescher's Restaurant  
 Glenn Andrew Productions LLC  
 House on the Hill  
 IBM  
 I/MON Office Solutions, Inc.  
 Julia LeClair – Geema Designs  
 Michelle Williams - Hen of the Woods  
 Mardell's Grinder Shoppe  
 Powerstation Events  
 PR/Orma Communication Resources  
 Republican-American  
 Saint Mary's Hospital  
 Sweet Maria's  
 The Worx Group  
 Timeexpo: The TimeX Museum  
 Tom Chute – WATER 1320AM  
 Torrington Supply Company, Inc.  
 Tucker Hill Inn  
 Universal Copy, LLC  
 Viso Bello Day Spa  
 Webster Bank



**“HOW WONDERFUL IT IS THAT NOBODY NEEDS TO WAIT A SINGLE MOMENT BEFORE STARTING TO IMPROVE THE WORLD.”**  
**ANNE FRANK**

# UNITED WAY OF GREATER WATERBURY STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED JUNE 30, 2008

(with summarized financial information for the year ended June 30, 2007)

	2008		2007	
	Unrestricted	Temporarily Restricted	Total	Combined Total
<b>REVENUES, GAINS, AND OTHER SUPPORT:</b>				
<b>Campaign applicable to current period:</b>				
Contributions:				
Campaign	\$ 3,525,504	\$ 33,000	\$ 3,558,504	\$ 3,561,666
Other United Ways	132,359		132,359	133,203
Net assets released from restriction	46,146	(46,146)		
Gross Contributions	\$ 3,704,009	\$ (13,146)	\$ 3,690,863	\$ 3,694,869
Designated to other United Ways, Federal and State Campaigns	(844,707)		(844,707)	(790,418)
Uncollectible pledge expense	(273,482)		(273,482)	(227,091)
Net Contributions	\$ 2,585,820	\$ (13,146)	\$ 2,572,674	\$ 2,677,360
<b>Other Support:</b>				
Special contributions	\$ 20,000	\$	\$ 20,000	\$ 25,000
Investment income	52,394	33,417	85,811	97,757
Support activities income	3,168		3,168	3,430
Administrative fees	66,742		66,742	69,061
Miscellaneous income	45,434		45,434	43,249
Total other support	\$ 187,738	\$ 33,417	\$ 221,155	\$ 238,497
Total revenue	\$ 2,773,558	\$ 20,271	\$ 2,793,829	\$ 2,915,857
<b>ALLOCATIONS AND OTHER FUNCTIONAL EXPENSES:</b>				
<b>Allocations:</b>				
Allocations to agencies from campaign	\$ 1,392,950		\$ 1,392,950	\$ 1,465,802
Special allocations	157,836		157,836	106,197
Designations by Donors	656,660		656,660	574,476
Total allocations	\$ 2,207,446		\$ 2,207,446	\$ 2,146,475
<b>Other functional expenses:</b>				
Allocations and Agency relations	\$ 45,033		\$ 45,033	\$ 47,178
Community planning	67,040		67,040	70,239
Community relations	110,730		110,730	115,380
Other programs	56,285		56,285	58,505
Total program services expenses	\$ 279,088		\$ 279,088	\$ 291,302
Fund raising	\$ 159,055		\$ 159,055	\$ 164,430
Management and general	243,830		243,830	249,311
Total support services expenses	\$ 402,885		\$ 402,885	\$ 413,741
Total other functional expenses	\$ 681,973		\$ 681,973	\$ 705,043
Total allocations and expenses	\$ 2,889,419		\$ 2,889,419	\$ 2,851,518
<b>Change in Net Assets from Operations</b>	\$ (115,861)	\$ 20,271	\$ (95,590)	\$ 64,339
Unrealized gain and (losses) from investments	15,125	(91,794)	(76,669)	106,851
<b>Change in Net Assets</b>	\$ (100,736)	\$ (71,523)	\$ (172,259)	\$ 171,190
<b>Net Assets, beginning of year</b>	\$ 595,788	\$ 1,117,836	\$ 1,713,624	\$ 1,542,434
<b>Net Assets, end of year</b>	\$ 495,052	\$ 1,046,313	\$ 1,541,365	\$ 1,713,624

# CALENDAR OF EVENTS 2008-09

## SEPTEMBER

Finance Committee 09/09/08  
 Executive Committee 09/17/08  
 Finance Committee 09/23/08  
 Board of Directors 09/24/08

## OCTOBER

Community Services Committee 10/01/08  
 Annual Meeting 10/08/08  
 Executive Committee 10/15/08  
 Board of Directors 10/22/08

## NOVEMBER

Community Services Committee 11/05/08  
 Finance Committee 11/05/08  
 Executive Committee 11/19/08  
 Board of Directors 11/26/08

## DECEMBER

Community Services Committee 12/03/08  
 Executive Committee 12/17/08  
 Board of Directors 12/24/08

## JANUARY

Community Services Committee 1/07/09  
 Finance Committee 1/14/09  
 Executive Committee 1/21/09  
 Board of Directors 1/28/09

## FEBRUARY

Community Services Committee 2/04/09  
 Executive Committee 2/18/09  
 Board of Directors 2/25/09

## MARCH

Finance Committee 3/03/09  
 Community Services Committee 3/04/09  
 Finance Committee *budget follow-up* 3/09/09  
 Executive Committee 3/18/09  
 Board of Directors 3/25/09

## APRIL

Community Services Committee 4/01/09  
 Executive Committee 4/15/09  
 Annual Awards Dinner 4/16/09  
 Board of Directors 4/22/09

## MAY

Community Services Committee 5/06/09  
 Finance Committee 5/13/09  
 Executive Committee 5/20/09  
 Board of Directors 5/27/09

## JUNE

Community Services Committee 6/03/09  
 Executive Committee 6/17/09  
 Board of Directors 6/24/09

## JULY

Community Services Committee 7/01/09  
 Executive Committee 7/15/09  
 Board of Directors 7/22/09

## AUGUST

Community Services Committee 8/05/09  
 Finance Committee 8/12/09  
 Executive Committee 8/19/09  
 Board of Directors 8/26/09

## OUR CORPORATE SPONSORS

### PLATINUM



### SILVER



### GOLD



### BRONZE



## GIVE. ADVOCATE. VOLUNTEER.

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United Way  
 of Greater Waterbury