EVERYBODY UP
Dear Friends,

It has been an exciting and innovative year at United Way of Greater Waterbury and this Annual Report is a testament to all we’ve accomplished together in 2018-2019.

The power of United Way is that we are volunteer driven. Decisions are made by volunteers who serve on our Board of Directors and on the Community Impact Councils who evaluate community needs and program outcomes. They work hand-in-hand with the United Way team year-round to deliver the greatest impact for our community.

We create that impact by bringing together the best, brightest and most resourceful allies. Knowledgeable volunteers, partner agencies, members of our local workforce, corporate partners, leadership donors, foundations, and more have worked diligently and collaboratively to deliver the results that no single agency or program could ever achieve on its own.

The Everybody Up campaign achieved our second highest campaign total ever, as led by Campaign Co-Chairs Grant Copeland and his dynamic daughter Ella, the youngest co-chair in our 77-year history. Inspired by this injection of youth into the campaign, a new youth volunteer engagement opportunity called UPSTARTERS was launched, giving tomorrow’s leaders an opportunity to make a difference today.

This year also saw the launch of our all-new website at unitedwaygw.org. The site includes an abundance of new features such as videos, volunteer toolkits, fundraising tools, community impact information, quick links to social media, and more.

These are just a few of the new efforts that support our strategies and investments in the impact areas of Education, Financial Stability, and Basic Needs.

Thank you to everyone who stepped up to demonstrate what it means to LIVE UNITED!

Sincerely,

Kara J. Summa & Kristen Jacoby

Attorney Kara J. Summa
Chairperson, Board of Directors
Summa & Ryan, P.C.

Kristen Jacoby, MPH
President & Chief Professional Officer
United Way of Greater Waterbury
By investing in proven, integrated strategies in the areas of Education, Financial Stability, and Basic Needs, United Way of Greater Waterbury is positively impacting tens of thousands of lives across our 10-town service area. There is no obstacle that cannot be overcome when everybody steps up to support solutions.

We recognize that no one experiences problems in neat categories. People often face a combination of issues such as food insecurity, homelessness, lack of access to health care, under or unemployment, or educational challenges. Taking a multi-faceted approach to address barriers to independence means we can realize not only success in reducing those barriers, we can avoid problems.
United Way invests in out-of-school time programs that utilize the Developmental Assets® framework, which promotes positive experiences and qualities that young people need to grow up healthy, caring and responsible. Programs such as Linking Academics to Life, provide positive experiences for students like Breanna, who began her freshman year of high school feeling uncomfortable, lacking confidence and a social network of her own. "The after school program staff made all the difference," Breanna said. "They were always kind and positive and helpful when I needed it the most."

Through the United Way supported program at Waterbury Youth Services, she was able to increase many of her Developmental Assets such as self-esteem, school engagement, serving others and having a positive view for her future. Youth with more developmental assets are less likely to engage in high-risk behaviors or drop out of school and more likely to become caring, responsible, and productive adults.

Breanna made new friends as she engaged in activities. "When I interacted with other people, it opened up my mind. And it also made me want to do more. I wanted them to value my opinion, so I valued theirs, even if it was very different from mine."

As her horizons expanded, her confidence translated to success in school, and she expressed, "I realized I was in charge of my life."

Breanna recently began her freshman year at Southern Connecticut State with a scholarship and a goal to work with children. "I really enjoy working with kids. With me, they know they are seen, that they matter. I want to show them what they could be. I want to tell them, 'Always believe in yourself. Keep going, keep pushing past blocks in the road, keep moving forward.'"

United Way helps local children and youth engage more in learning. With increased exposure to early educational experiences and out-of-school opportunities, more kids are entering our schools with fundamental learning skills and a foundation for life-long success. For young children, it is about increasing opportunities for school readiness through early literacy and parental engagement; for school aged youth, the focus is on increasing developmental assets to create a foundation for future success.

By aligning our partnerships and investments to support these strategies, we are creating opportunities for children and youth to fulfill their potential.

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EVERYBODY UP FOR FINANCIAL STABILITY

JOB TRAINING, EMPLOYMENT OPPORTUNITIES, & INCOME SUPPORTS

United Way Financial Stability strategies ensure ease of access to resources for both the displaced worker and the under or unemployed. Strategies focus on access to education and training needed to develop successful career paths and secure good jobs while providing income supports to increase household financial stability. United Way’s approach is to support system navigation, connecting to resources and supporting individuals on their path to self-sufficiency.

Financial Stability, like everything United Way of Greater Waterbury tackles, requires a multi-faceted approach because there is no single barrier to achieving self-sufficiency. For those who lack sufficient income because they are under or unemployed, there are job training programs and educational opportunities. To support household income, there is volunteer tax preparation assistance, financial literacy education and coaching. Savings is also targeted in our financial stability strategy because a buffer of even a few hundred dollars can stave off the downward descent triggered by an unexpected expense.

Volunteer Financial Coach Stephani was connected to an ALICE® Household through United Way’s Financial Coaching Initiative. The initiative provides one-on-one volunteer financial coaching to low-income and ALICE households, which includes financial literacy education on the topics of financial goal setting, budgeting, increasing income, decreasing/cutting expenses, debt, credit, savings, banking products and more.

At first, coach Stephani’s client** was interested in seeking guidance to repair her credit. Stephani guided her through the steps on how to obtain a free credit report. She obtained the report and brought it back to their next meeting. After reviewing the credit report together, Stephani shared some strategies for cleaning up the report, empowering the client to take the next steps.

Simultaneously, as she was cleaning up her credit report, it was becoming clear to the client that she needed to move herself and her young family out of their current neighborhood, where occurrences of violence and crime had been increasing. Stephani made her aware of the First Time Home Buyers seminar. The client then connected with a First Time Home Buyer Counselor and decided to work toward applying for a loan.

With Stephani’s coaching guidance and encouragement, over the past year, the client was able to:
- Set up payment plans and pay down her existing debt
- Use her credit cards minimally and pay them off monthly
- Improve her credit score from 524 to 712 (up 188 points)
- Save more than $6,000 for the purchase of her first home

As a result, the client recently closed on the purchase of her first home, helping herself and her family to move into a safer neighborhood, improving the quality of their life as well as their financial future.

*ALICE®, an acronym for Asset Limited, Income Constrained, Employed, is a new way of defining and understanding the struggles of households that earn above the Federal Poverty Level, but not enough to afford basic necessities. ** Client name withheld for privacy.

55 To date, 55 social service staff and 12 financial coaches have been trained in the Your Money, Your Goals Financial Empowerment Toolkit.

96,000 Over $96,000 saved statewide in Connecticut through ALICE Saves in 2019.

2,102,877 $2,102,877 in federal refunds returned to Greater Waterbury Households through Volunteer Income Tax Assistance 2019.

Impact Areas

Volunteer Financial Coach Stephani

Watch our “Your Money Goals” video at unitedwaygw.org/gallery
**EVERYBODY UP FOR BASIC NEEDS**

United Way works to ensure everyone in our community has what they need for a stable, healthy future because we care about the foundation on which our community rests and thrives. We create solutions that address multiple challenges and have the capacity to avoid problems. Helping one individual or one family helps us all.

**IMPACT AREAS**

**HEALTHCARE, HOUSING, & FOOD**

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**LOCAL FOOD DRIVE**

**FOOD FOR THOUGHT**

United Way of Greater Waterbury’s strategy for basic needs is much more than one nutritious meal, one doctor visit, or one night of shelter. While immediate needs must be addressed and supported, it’s vital we coordinate resources so that someone who cannot afford food finds job training to become self sufficient, those who need access to healthcare can continue to live a healthy lifestyle once they find the treatment they need and a family at risk of homelessness can stay in their home with financial coaching that leads to a buffer against crisis through savings. Complex problems demand complex solutions.

United Way’s strategy development is informed by research and assessment. As we create a plan of action, or strategy, we consider root causes, assess needs, look for partnerships, and leverage opportunities. In 2018/2019, we took a step back to consider our investment in strategies that address food insecurity, asking the questions: What’s working well? What’s producing significant outcomes? We engaged The Capacity Group to work with our emergency food partners and others, conducting surveys and holding community conversations. Our goal was to better understand the root causes of food insecurity in the Greater Waterbury area and the system changes that are needed to alleviate barriers to healthy food access.

We learned that transportation was a major barrier as individuals and families try to overcome a lack of reliable access to enough affordable, nutritious food necessary to live an active, healthy life. Living far from food markets or food pantries is just as much of a challenge, if not more so, as the cost of groceries. Budgets are stretched too thin because food bills compete with the rent or mortgage, utilities, and more. What might otherwise be a simple task of carrying food home becomes laborious as bags are lugged on multiple buses while tending to small children. Other elements that challenge our efforts in addressing food insecurity include the “cliff effect” – when income goes up slightly, enough to push individuals and families out of support eligibility but not enough to gain self-sufficiency, creating a downward fall.

We are currently supporting food pantries’ ability to stock more healthy, fresh foods and offer those items in a shopping experience with education so consumers can develop better eating habits through our Healthy Food Initiative. That is an encouraging step forward but more must be done.

We intend to work with partners to identify ways to work better together for better results. We will look at current delivery of services, additional partners who can help, and creative approaches that have worked elsewhere. We will consider other ways to bring food to neighborhoods in order to serve our food deserts, work with school breakfast and lunch programs, secure access to specific foods such as dairy, produce, and meat to ensure proper nutrition, and expand food pantry hours to a few extra hours at night.

With information coming from those facing food insecurity, United Way has been able to more effectively identify specific problems, leading to better designed solutions and support.

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**FOOD FOR THOUGHT**

To date, 500 households have been awarded $591,125 in Flexible Assistance Funds to prevent homelessness.

**LOCAL FOOD DRIVE**

To date, over 26,000 lbs of healthy food options collected and donated to local food programs through Stock the Pantry 2019.

**FOOD FOR THOUGHT**

To date, $3,114,416 has been saved through the use of FamilyWize prescription discount cards.

Watch our "Stock the Pantry" video at unitedwaygw.org/gallery
EMERGING LEADERS

The United Way of Greater Waterbury Emerging Leaders is a network of young professionals who live or work in the 10-town region and share a passion to enrich our community. The group provides a platform to impact change throughout our community and to grow personally, professionally and socially.

Emerging leaders are not only encouraged to attend various events, but to participate in planning or leading through sub-committees as well.

Learn More at unitedwaygw.org/emerging-leaders.

UPSTARTERS

UPSTARTERS is a new youth volunteer engagement initiative that gives local youth exposure to the role they can play in addressing community needs. Rather than hoping that youth learn about volunteerism or philanthropy by the time they are adults, UPSTARTERS provides opportunities today. UPSTARTERS is focused on the future generation of the United Way learning to lead now.

UPSTARTERS is driven by the area’s young leaders from all backgrounds. They identify what community issues to address that align with United Way’s work. They get friends and classmates together to help and they influence where the impact dollars they raise should be invested.

Learn More at unitedwaygw.org/upstarters.

MAY 2, 2019 AWARDS DINNER

33RD ANNUAL COMMUNITY LEADERS

DINNER AND AWARDS

JAMES C. SMITH SPIRIT OF EXCELLENCE AWARD

UPSTARTERS EXCELLENCE AWARD

FREDERIC & LUCY KELLOGG AWARD

MADDIE DIPERNA

JENNIFER PRESCOD REHMAT

NATE BROWN

JOE GUGLIOTTI

GRANT COPELAND & ELLA COPELAND

HEALTH CENTERS MEDICAL, INC.

LARGAY TRAVEL, INC.

UNITED WAY ORGANIZED LABOR COMMUNITY SERVICE AWARD

COMMUNITY VOLUNTEER OF THE YEAR

CAMPAIGN CHAIR AWARD
United Way was founded by volunteers, and it is sustained by our volunteers. Our mission is to engage a shared vision and taking action to address the underlying causes of our region's most pressing issues.
Following is a list of leadership donors in the 2018-2019 fiscal year. Leadership givers are United Way of Greater Waterbury’s most generous supporters. Through Leadership Gifts of $1,000 or more, these individual philanthropists set an example for others and make a measurable difference in our community. We thank all our donors for helping to create opportunities for a better tomorrow. Leaders who generously give or appear more in bold. Toqueville Society members of five years or more are italicized.

**ORDRE DE LIBERTÉ**

CONTRIBUTIONS OF $75,000 TO $99,999

Mr. and Mrs. Edward Cullinan

Mr. and Mrs. Joseph Garrett

Mr. and Mrs. Robert Gugliotti

Mr. and Mrs. Joseph Hayashi

Mr. and Mrs. Mark Holz

Mr. and Mrs. Steve Huard

Mr. and Mrs. John Hunter

Mr. and Mrs. William J. Hutter

Mr. and Mrs. Michael Iovino

Mr. and Mrs. Robert J. Jones

Mr. and Mrs. C. Michael Kehoe

Mr. and Mrs. Robert Knight

Mr. and Mrs. Richard Little

Mr. and Mrs. Christopher Luce

Mr. and Mrs. Robert Markey

Mr. and Mrs. Michael McPherson

Mr. and Mrs. John Melillo

Mr. and Mrs. Jack Miller

Mr. and Mrs. John Monahan

Mr. and Mrs. Daniel Pruszynski

Mr. and Mrs. Michael Randazzo

Mr. and Mrs. Anthony Romeo

Mr. and Mrs. John Rubbo

Mr. and Mrs. Brian Ryan

Mr. and Mrs. Michael Salera

Mr. and Mrs. Michael Santoro

Mr. and Mrs. Gary Schulte

Mr. and Mrs. Frank Seeley

Mr. and Mrs. Patrick Skaar

Mr. and Mrs. Thomas Speranza

Mr. and Mrs. Michael Sullivan

Mr. and Mrs. Steven Talbot

Mr. and Mrs. Joseph Testa

Mr. and Mrs. Gary Thorne

Mr. and Mrs. Thomas Vollbrecht

Mr. and Mrs. John Wagner

Mr. and Mrs. Michael Wasko

Mr. and Mrs. John Weinberg

Mr. and Mrs. Robert Whalen

Mr. and Mrs. John Widell

Mr. and Mrs. Joseph Wong

Mr. and Mrs. Joseph Zadunaisky

Mr. and Mrs. James Zehnder

**ORDRE DE LIBERTÉ**

CONTRIBUTIONS OF $50,000 TO $74,999

Mr. and Mrs. Ralph Carpinella

Mr. and Mrs. Scott Catesby

Mr. and Mrs. Jonathan Chang

Mr. and Mrs. Thomas Colvin

Mr. and Mrs. James Comerford

Mr. and Mrs. Joseph Connolly

Mr. and Mrs. Daniel Cottone

Mr. and Mrs. Thomas Dodge

Mr. and Mrs. William* J. Pape II

Mr. and Mrs. Gerard L. Mastropietro

Mr. and Mrs. Lynn Marlowe

Mr. and Mrs. Michael Mason

Mrs. Marcea Morgan

Dr. Colin Moore

Michael Jewelers Foundation

Mrs. Virginia S. McCurdy

Dr. Justin B. Lundbye

Frederick L. and Jeanne Luedke

Mr. Anthony Luccaro Sr.

Mr. and Mrs. Gary Steck

Sarah Soules

Brenda and David Petitti

Barbara and Nick Germak

Elizabeth and Scott Deakin

Mr. Lawrence M. Davis

Juliana B. Dalton

Dr. Frederick and Patricia Cohn

De Filippis

Dr. James Keasling

Amy Jakobeit and Family

Rosemary Briglia

Richard and Mary Buckwell

Mr. and Mrs. William Camp

Dr. Stephen and JoAnne Holland

Jane Whitney Gruson

Scot R. and C. Colleen Benson

Peter and Cheryl Atwood

Xaykham Khamsyvoravong

Edward Chiu

Mr. and Mrs. Rob Roscoe

Mr. Giancarlo Romero

Sheila and Lee Powers

John and Karen Pollard

Patricia Placencia

Dr. and Mrs. Michael Richon

Dr. Joseph Kaajala & Family

Mary C. Oliver

Elvon Oliver

James and Nicola O’Connor

Rosalie Orbis

Barbara Plattner

Emma E. Paine

Caroline Polpock

Ms. Reneau Bogle

Elaine and Joseph Bizzozero

Carl Bilgrien

Ms. Nadia J. Baz

Dr. Jeremi R. Bauer

Mr. John A. Baker

Robert and Jane Bailey

Mr. and Mrs. Shae Apland

Mr. Stephen J. Anderson

Christine Anderson

Ms. Barbara Nancy Anderson

Sara Woods

Mr. Michael Williford

James and Anne Watkowski

Mr. Ryan Vest

Donald and Pamela Troppoli

Mr. Donald Thompson, Jr.

Aralee Sullivan

Mary Ann Stokes

Mr. L. P. Sperry, Jr.

Eric and Peggy Somma

Mark Siebold

Sarah Shinn Pratt

Mr. and Mrs. Michael Previti

Don and Lori Polletta

Robert and Lori Polito

Michael and Debra Pelosi

Mr. and Mrs. Michael Pagano

Michael and Debra Pelosi

Mr. and Mrs. Michael Mraz

Mr. and Mrs. Dennis Mroz

Mr. and Mrs. Chris Mullan

Ms. Eliza Mullen

Dr. Lisa Dresdner and Mr. Bill Hart

Ms. Ann Donnery

Ms. Sarah E. Macary

Mr. and Mrs. Peter A. Macary

Emily Littman Eisen Ph.D.

Frederick and Bonnie Leavenworth

Dr. Kevin and Cynthia Kett

Amanda Klimak

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**A partnership with United Way of Greater Waterbury provides:**

- A way to invest in and improve the community, making it a better and healthier place in which to live, work and do business for all its citizens.
- The assurance that you are investing in local community programs with measurable goals, proven track records and solid reports on results.
- A way for you to integrate your organization's values into all aspects of your business.

**A very special thank you to the following foundations and organizations for their support of United Way’s Community Impact Initiatives:**

**American Savings Foundation**

**Bank of America Charitable Foundation**

**Blum-Shapiro Foundation**

**Collins Aerospace Employees Helping Hand Fund**

**Connecticut Coalition to End Homelessness**

**Connecticut Community Foundation**

**Eversource Energy Foundation**

**Franklin P. and Arthur W. Perdue Foundation, Inc.**

**George A. and Grace L. Long Foundation**

**Greater Waterbury Campership Fund**

**Ion Bank Foundation**

**The Leever Foundation**

**Mazak Foundation**

**Melville Charitable Trust**

**Mervyn Chermack Charitable Foundation**

**People’s United Bank Foundation**

**The Peter and Carmen Lucia Buck Foundation, Inc.**

**Post University**

**WORK**

**Waterbury HEALTH**

**People’s United Bank Foundation**

**Ion Bank Foundation**

**United Way of Greater Waterbury**

**HUB Consultants, Inc.**

**WORX**

**Secor, Cassidy & McPartland, P.C.**

**Traver, IDC**

**United Medical Surface Finishing, LLC**

**Bank of America**

**Cadi Company**

**Connecticut State Employee Campaign**

**Gem Manufacturing Company, Inc.**

**General Electric**

**HOB Industries, Inc.**

**Irons Tool Works, Inc.**

**Jo-Vie Tool & Die Manufacturing Co., Ltd.**

**Liberty Bank**

**New Opportunities, Inc.**

**Northeastern Mutual Financial Network**

**Precious Metal Sales, Inc.**

**Sens, Cassidy & McPartland, P.C.**

**Somma Tool Company**

**StayWell Health Center**

**United Technologies**

**Waterbury Regional Chamber**

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**IN-KIND SUPPORT**

United Way of Greater Waterbury would like to extend a heartfelt thank you to the businesses and individuals that graciously provided in-kind support throughout the 2018-2019 campaign.

- adambrodieck salon and spa
- Brass Axe Capital
- Paige Brewer
- Bushka Lumber & Millwork Co., LLC
- Richard F. Bushka
- Carmody Torrance Sandak & Hansmeier LLP
- Chamber Toastmasters Club
- Chartwells Higher Education Dining Services
- City of Waterbury Parks and Recreation Department
- Fred and Terri Clark
- Grant E. Copeland
- Corky’s Catering
- The Country Club of Waterbury
- John Couse and Magazineliteracy.org CT Chapter
- Judith Dominguez
- J. Andro and Yolanda Fournier
- Glenn Andrew Productions LLC
- Edward M. Grosso
- Hartford Stamp
- Lauren Hassan, RDN
- Patrick Kennedy
- George A. LaCapra Jr.
- Layagy Travel, Inc.
- Leuci Restaurant
- Amy McCormack
- Attorney Janie L. McDermott
- Lenny and Maribeth Mecca
- Ralph Monti
- Attorney Dana Moreira
- Naugatuck Valley Community College
- Nuteq Fine Wines & Spirits
- O’Rourke & Birch Florists
- Post University
- Powerstation Events
- Pro Bono Partnership
- Proforma
- Roma Ristorante
- Kimberly M. Roscoe
- Mary Rosengrant-Chappalone
- Peter Sandore
- Attorney Arthur G. Schaler
- Sandra Vigliotti Senich
- Danielle and Corey Shaker
- Shofit of Waterbury
- Dr. Renata Streck
- Summa & Ryan, P.C.
- Attorney Kara J. Summa
- Toro
- Triple Stitch Sportsware
- Universal Copy, LLC
- Marysia A. Waller
- Waterbury Fire Department
- Greater Waterbury YMCA
- Waterbury Police Department
- Waterbury Youth Services, Inc.
- WEI Realty Company
- WORK
- Paul J. Yeno
- Attorney Nick Zaino Jr.
- John A. Zinno Jr.

**LEAVING A LEGACY FOR THE FUTURE**

The United Way of Greater Waterbury has provided services to our community since 1942, making a positive difference in the lives of countless individuals. Over time, the needs and types of services have changed, but United Way of Greater Waterbury’s commitment to investing in our community’s future and enriching lives is constant.

The 1942 Society recognizes those individuals who have chosen to have a significant impact on the future of our community by arranging for a planned gift to United Way of Greater Waterbury.

If you have included United Way of Greater Waterbury in your estate plans or will and your name is not included, please contact Susan Meek, Leadership Giving Officer.

203-757-9855 x31 or smeek@unitedwaygw.org

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**1942 SOCIETY**

**Members:**

Christopher A. Brooks
Orson P. Camp, Jr.*
Garth and Janet Collins
Dr. Richard Dyer
Patricia A. Emmons
Dr. William Felskula* Phyllis Gabriel*
Timothy W. Grimes
Kristen and Peter Jacoby
Tuqueville Legacy Circle
Eugene Kagan*
Tuqueville Legacy Circle
Reverend Bradman Kathleen
Chuck Kellogg
Marla A. Lewin*
Burt Ann Leever*
Michael R. Lenkowski
Anita* and Don Liebeskind
Marie-Jeanne McDuff*
Patricia A. McKinley
Joan and Bob Narkis
William Noble
In Memory of William E. Fielding*
Jack and Sandy Sennich
David Sfara
Mr. Roger Stier*
Gene and Chris Shugrue
Rebecca P. Williams
One 1942 Society Member
wishes to remain anonymous

Deceased

**NUMBER OF TOCCULLY BY COMPANY**

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<thead>
<tr>
<th>Company</th>
<th>Members</th>
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</thead>
<tbody>
<tr>
<td>Webster Bank</td>
<td>32</td>
</tr>
<tr>
<td>MacDermid Alpha</td>
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</tr>
<tr>
<td>Albert Bros. Inc.</td>
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<tr>
<td>Ion Bank</td>
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<tr>
<td>Hubbard Hall Inc.</td>
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<td>AI-Tek Instruments, LLC.</td>
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<td>Bank of America</td>
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<td>Brass Axe Capital</td>
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<td>Carpin Manufacturing, Inc.</td>
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<td>Okramier Enterprises</td>
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<td>EmCare</td>
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<td>Health Complex Medical, Inc.</td>
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<td>Lithfield Specialty</td>
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<td>The Lombard Group</td>
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<td>Helme Inc.</td>
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<td>People’s United Bank</td>
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<td>Post University</td>
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<tr>
<td>Sales Industries, Inc.</td>
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<tr>
<td>Traver, IDC</td>
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<tr>
<td>Uniform Surface Finishing, LLC</td>
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<td>Bank of America</td>
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<td>Cadi Company</td>
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<tr>
<td>Connecticut State Employee Campaign</td>
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<td>Gem Manufacturing Company</td>
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<tr>
<td>General Electric</td>
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<td>HOB Industries, Inc.</td>
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<tr>
<td>Irons Tool Works, Inc.</td>
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<tr>
<td>Jo-Vie Tool &amp; Die Manufacturing Co., Ltd.</td>
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<tr>
<td>Liberty Bank</td>
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<tr>
<td>New Opportunities, Inc.</td>
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<tr>
<td>Northwestern Mutual Financial Network</td>
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<tr>
<td>Precious Metal Sales, Inc.</td>
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<tr>
<td>Sens, Cassidy &amp; McPartland, P.C.</td>
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<tr>
<td>Somma Tool Company</td>
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<tr>
<td>StayWell Health Center</td>
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<tr>
<td>United Technologies</td>
<td></td>
</tr>
<tr>
<td>Waterbury Regional Chamber</td>
<td></td>
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</tbody>
</table>

**NUMBER OF LEAVEWORTH BY COMPANY**

<table>
<thead>
<tr>
<th>Company</th>
<th>Members</th>
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</thead>
<tbody>
<tr>
<td>Webster Bank</td>
<td>254</td>
</tr>
<tr>
<td>MacDermid Alpha</td>
<td>29</td>
</tr>
<tr>
<td>Post University</td>
<td>15</td>
</tr>
<tr>
<td>Saint Mary’s Hospital</td>
<td>14</td>
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<tr>
<td>Carmody Torrance Sandak &amp; Hansmeier LLP</td>
<td></td>
</tr>
<tr>
<td>LANEXIS Solutions US Inc.</td>
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</tr>
</tbody>
</table>

**PARTNERSHIPS**

**American Savings Foundation**

**Bank of America Charitable Foundation**

**Blum-Shapiro Foundation**

**Collins Aerospace Employees Helping Hand Fund**

**Connecticut Coalition to End Homelessness**

**Connecticut Community Foundation**

**Eversource Energy Foundation**

**Franklin P. and Arthur W. Perdue Foundation, Inc.**

**George A. and Grace L. Long Foundation**

**Greater Waterbury Campership Fund**

**Ion Bank Foundation**

**The Leever Foundation**

**Mazak Foundation**

**Mervyn Chermack Charitable Foundation**

**People’s United Bank Foundation**

**The Peter and Carmen Lucia Buck Foundation, Inc.**

**Post University**

**WORK**

**Waterbury HEALTH**

**People’s United Bank Foundation**

**Ion Bank Foundation**

**United Way of Greater Waterbury**

**HOB Consultants, Inc.**

**WORX**

**Secor, Cassidy & McPartland, P.C.**

**Traver, IDC**

**United Medical Surface Finishing, LLC**

**Bank of America**

**Cadi Company**

**Connecticut State Employee Campaign**

**Gem Manufacturing Company, Inc.**

**General Electric**

**HOB Industries, Inc.**

**Irons Tool Works, Inc.**

**Jo-Vie Tool & Die Manufacturing Co., Ltd.**

**Liberty Bank**

**New Opportunities, Inc.**

**Northeastern Mutual Financial Network**

**Precious Metal Sales, Inc.**

**Sens, Cassidy & McPartland, P.C.**

**Somma Tool Company**

**StayWell Health Center**

**United Technologies**

**Waterbury Regional Chamber**
2018-2019 CAMPAIGN TOP 50 CORPORATE GIFTS

1. Webster Bank
2. MacDermid Alpha
3. Eversource Energy
4. Iron Bank
5. Hubbard-Hall Inc.
6. Saint Mary’s Hospital
7. Torrcon Inc.
8. Bank of America
9. Waterbury HEALTH
10. LANESS Solutions US Inc.
11. Illinois Tool Works, Inc.
12. Town OIC
13. The Platt Brothers & Company
14. United Parcel Service of America, Inc.
15. United Parcel Service of
16. Thomaston Savings Bank
17. Waterbury Public Schools
18. WORX
20. Post University
21. LANXESS Solutions US Inc.
22. Waterbury HEALTH
23. The Platt Brothers & Company
24. Drubner Hartley & Hellman, L.L.C.
25. City of Waterbury
26. Carmody Torrance Sandak
27. The Harold Leever Regional Cancer Center
29. Call Company
30. Daimler Chrysler Paper Company
31. FD Community Federal Credit Union
32. General Electric
33. HOB Industries, Inc.
34. Colson Wholesaler & Machine Co.
35. Goldman Sachs
36. H.S. Taplin
37. TD Bank
38. Hubbell-Lumber & Millwork Co. LLC
39. Jaki Carroll Staffing
40. Metallon, Inc.
41. Waterbury Savings Bank
42. Pitney Bowes

CAMPBELL REVENUE AND OTHER SUPPORT

CONTRIBUTIONS
Gross Multi Year Campaign
Allowance for Uncollectible Pledges
Net Contributions

2018 2019
4,035,904 4,062,323
(150,802) (100,254)
3,885,102 $ 3,962,069

OTHER CURRENT SUPPORT
Program Support (Campshers, Homeless Connect, Bridge to Success)
Investment Income (Includes realized gain/loss on investments net of fees)
Corporate Sponsorship/Event Revenue
Administrative Fees
Miscellaneous Income
Total Other Support
Total Revenue

2018 2019
462,167 512,936
30,328 53,939
107,500 95,000
74,128 87,139
70,366 44,629
744,489 793,643
4,629,591 4,755,712

ALLOCATIONS, DESIGNATIONS AND FUNCTIONAL EXPENSES:

ALLOCATIONS AND DONOR DESIGNATIONS:
Allocations, Program Support & Donor Directed to Funded Agencies
Donor Directed Designations to Misc. Nonprofits & Other United Ways
Total Allocations for Community Investments

2018 2019
1,801,896 1,910,864
1,625,252 1,645,056
3,427,148 3,555,920

FUNCTIONAL EXPENSES:
Allocations and Agency Relations
Community Planning
Community Relations
Program Support
Total Program Services Expenses
Corporate Sponsorship
Resource Development
Management and General
Total Support Services Expenses
Total Functional Expenses
TOTAL EXPENSES

2018 2019
36,919 80,099
121,687 99,061
180,991 173,828
270,516 210,052
610,113 563,540
134,348 110,985
173,136 270,635
244,648 265,247
552,182 646,857
1,162,295 1,210,497
4,589,443 4,766,327

Change in Net Assets
Unrealized gain and (losses) from investments net of fees
Change in Net Assets
Net Assets, Beginning of Year
Net Assets, End of Year

2018 2019
40,148 (10,615)
18,175 29,077
58,323 18,462
1,506,989 1,565,312
1,565,312 1,583,774

88.7% of every dollar raised is invested in programs and services in need.
Please visit our website at unitedwaterbury.org to view our complete 2019 Audited Financials and IRS 990.
THANK YOU TO OUR CORPORATE SPONSORS

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LEND YOUR MUSCLE. FIND YOUR VOICE.

PLATINUM

PLATINUM MEDIA SPONSOR

GOLD

SILVER

BRONZE

100 North Elm Street, 2nd Fl. | Waterbury, CT 06702
(phone) 203.757.9855 | (fax) 203.757.0867

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LIVE UNITED
United Way