

# UNITED WAY

## 2016-2017 ANNUAL REPORT



**75**  
**YEARS**

**United Way**   
United Way  
of Greater Waterbury

JOIN HANDS. OPEN YOUR HEART.  
LEND YOUR MUSCLE. FIND YOUR VOICE.

WELCOME LETTER  
JOE GUGLIOTTI & KRISTEN JACOBY

PLATINUM

LANXESS MacDermid Post UNIVERSITY Webster RepublicanAmerican

GOLD

Crystal Rock POWER TATION Events EVERSOURCE Trinity Health Saint Mary's Hospital Savings Bank of Danbury 100 Years TORREO Thomaston Savings Bank

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PLATINUM MEDIA SPONSOR

“Since 1942, United Way has never been about addressing one issue, or providing one solution. It has been about the power we have collectively to do many things which can’t be done alone.”

Dear Friends,

Welcome to a very special edition of the United Way of Greater Waterbury Annual Report. As this goes to press, the organization is in the midst of a year-long, 75th anniversary celebration. Special activities have already included an Anniversary gala attended by over 600 supporters, the largest Day of Action ever, a record-breaking \$4.3 million dollars raised in the annual campaign, and dozens of video interviews with stakeholders who have informed this staggering success.

On a related note, our History Committee, led by Christopher A. Brooks and Charles A. Monagan, has spent countless hours immersing themselves in United Way of Greater Waterbury history to create a powerful retrospective that appears on the reverse side of this Annual Report.

Since 1942, United Way has never been about addressing one issue, or providing one solution. It has been about the power we have collectively to do many things which can’t be done alone.

United Way brings together the best, brightest and most resourceful partners to impact the immediate needs of our community – while devising strategies that will prevent problems from happening in the first place. Early literacy, homeless intervention, hunger relief, employment training and medical care access are just some of the initiatives that United Way is deeply engaged with – to help your neighbors, and your co-workers, your friends stabilize and thrive.

This Annual Report is a testament to all United Way of Greater Waterbury has accomplished and the volunteers, donors, partners and staff who make it happen. More so, this is proof that “Great Things Happen When We LIVE UNITED”.

Sincerely,



*Joe Gugliotti*

Joe Gugliotti  
Chairperson, Board of Directors  
Managing Member, WORX



*Kristen Jacoby*

Kristen Jacoby, MPH  
President & Chief Professional Officer  
United Way of Greater Waterbury



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# PROVIDING A HAND UP

The power of United Way is that the impact we create is all connected. Helping one family helps us all. Addressing more than one challenge someone is facing helps get their whole life back on track. United Way invests in strategies across 3 impact areas – Education, Financial Stability and Basic Needs. United Way is taking care of immediate needs, while also making investments that will prevent problems from happening in the first place.



## EDUCATION

EARLY CARE & EDUCATION
Bridge to Success: Cradle to Career Community Partnership
Catholic Charities: Infant & Toddler Care
Cheshire YMCA: Child Care
Kangaroo's Korner: Child Care
Literacy & Oral Language Development: Home Visiting Reach Out and Read Born Learning Academy
Waterbury YMCA: Child Development
FAMILY ENGAGEMENT & POSITIVE YOUTH DEVELOPMENT
Boy Scouts: At Risk Youth
Boys & Girls Club: After School Program
Bridge to Success: Cradle to Career Community Partnership
Cheshire YMCA: School Age Care
Children's Community School: Personalized Education
Girls Inc.: GirlStart
Girl Scouts: Leadership Experience
Greater Waterbury Campership Fund: Summer Camp
Nutmeg Big Brothers/Sisters: Mentoring
Safe Haven: Community Education
Waterbury YMCA: Camp School Age Care Hoops & Homework
Waterbury Youth Services: Linking Academics to Life

## FINANCIAL STABILITY

TRAINING AND EDUCATION FOR EXPERIENCED WORKERS
United Labor Agency: Employment Counseling Program Apprenticeship
TRAINING AND EDUCATION FOR UNDER-EMPLOYED
Secure Jobs Northwest: Employment/Housing Support
Waterbury Youth Services: Support for Self-Determination
INCOME SUPPORTS FOR WORKING HOUSEHOLDS
CT Association for Human Services: Volunteer Income Tax Assistance (VITA)

## BASIC NEEDS

HEALTH CARE
American Red Cross: Disaster Relief
Catholic Charities: Behavioral Health
CT Counseling Centers: Methadone Maintenance
CT Legal Services: Legal Aid
FamilyWize: Prescription Discount Card
Greater Waterbury Health Improvement Partnership: Healthcare Access
Hartford Health Care at Home: Home Health Care
Hispanic Coalition: Senior Case Management
Mental Health Connecticut: Independence Center
Safe Haven: Non-Shelter Services Sexual Assault Crisis Services
StayWell Health Center: Dental Women's Health
Waterbury Youth Services: Youth & Family Emergency Services / Homeless Youth
Wellmore: Adult Outpatient Child Clinical Emergency Mobile Psychiatric Services Morris House Therapeutic Shelter Women/Children's Program
HOUSING
American Red Cross: Disaster Services
CT Legal Services: Legal Aid
Flexible Assistance Fund: Homeless Prevention
Safe Haven: Domestic Violence Shelter
The Salvation Army - Waterbury: Family Shelter
Ten Year Plan to End Homelessness: Coordinated Access Network
FOOD
American Red Cross: Disaster Services
Food Resource Committee: Food Pantry Network
Greater Waterbury Interfaith Ministries: Food Pantry Soup Kitchen
Healthy Food Initiative: Fresh Foods
Hispanic Coalition: Senior Case Management
Holiday Assistance Program: Thanksgiving Meals
The Salvation Army – Waterbury: Comprehensive Emergency Assistance
Stock the Pantry: Food Drive

# EDUCATION

## BUILDING BLOCKS



**We are investing in our future by increasing opportunities for children and youth to succeed. By expanding access to quality early learning experiences for young children, we are ensuring more children are entering school ready to learn. By increasing out-of-school time opportunities for youth, we are helping local youth reach their potential by building skills for success.**

“Jimmy’s” parents came to the United Way funded Infant and Toddler Program at Catholic Charities because they had recently moved to the area and needed child care.

Jimmy’s family was also connected to the diaper bank and has actively participated in each visit from the Connecticut Food Bank GROW truck, which is brought to the Child Development Center by the United Way to provide access to fresh, healthy foods.

Jimmy’s parents have also attended numerous parent education events on child development topics to enhance their knowledge on developmentally appropriate practices and now confidently approach the staff for assistance when they are in need of additional family supports, including health insurance for Jimmy.

**Jimmy is now a very independent toddler with strong personal and social skills and shows a love of learning.**

United Way’s Education strategies focus on young children and youth. For young children, it is about increasing opportunities for school readiness through early literacy; for school-aged youth, the focus is on increasing developmental assets which are so important for future success. By aligning our partnerships and investments to support these strategies, we are creating opportunities for children and youth, like Jimmy, to fulfill their potential.

**United Way Partners are helping to:**

- Engage parents as their young children’s first teachers
- Ensure those working with children have the tools and professional development needed for the delivery of quality child care and after school programs
- Use data to inform our decisions and direction
- Work collaboratively with others in the community with a common agenda to increase opportunities for children and youth to succeed

Research shows children of low-income families are exposed to 30 million less words than their more affluent peers by the time they reach 3 years old. **The Home Visiting and Literacy Initiative** is an example that uses a multi-pronged approach to improve oral language development and literacy among low-income children, birth to 5 years old. This initiative enhances parents’ role as their children’s “first teachers” and ensures children enter kindergarten ready to learn, having a positive ripple effect as they advance from grade-to-grade.

**The results are impressive:**

- **3,295** home visits were provided by partner programs
- **8,256** well-child visits were provided by four pediatrician offices, encouraging parents and caregivers to read to their children
- **10,087** books were distributed through home visits and well-child visits

Studies of more than 5 million young people across the United States consistently show that the more Developmental Assets young people have, the more likely they are to be prepared for life and the less likely they are to engage in a wide range of high-risk behaviors. The Waterbury community came together to adopt Developmental Assets as an approach to creating positive experiences for youth as they interact with adults, fostering a caring community.

United Way provides funding to nine youth programs, that focus on these Developmental Assets, so that children can have positive experiences and gain qualities that influence their development, helping them to become caring, responsible and productive adults. Here are the results from this past year.



**185 children (75%)** improved in Social Competencies – young people are showing the skills to interact effectively with others, make difficult decisions and cope with new situations.



**172 children (70%)** improved in Boundaries and Expectations – young people have clear rules, consistent consequences for breaking rules and encouragement to do their best.



**170 children (69%)** improved in Support, Empowerment and Positive Values.



**You Tube**

Watch our Early Literacy video on YouTube.



# FINANCIAL STABILITY

## BUILDING BLOCKS



By linking unemployed and underemployed youth and adults with career training and educational opportunities, we are helping local residents obtain the necessary skills that will help provide them with financial stability.

“Karen” attended the United Way funded Waterbury Youth Services POWER program last year. At the start of the program, her husband had just lost his job and wasn’t working, and Karen was staying home with their children. Karen joined the POWER program because she was interested in opening her own daycare business. POWER allowed her to learn all of the applicable laws and open her own licensed in home daycare. Her business has now been open for one year. She has five children in her daycare and two more who attend after school. She has one additional employee who works with her. After completing POWER, Karen went on to complete the Child Development National Credentialing Program. In addition to her business, Karen helps her community by volunteering at her church and her children’s school. She was even recognized by Congresswoman Elizabeth Esty and received a prize for her commitment to the community!

Financial Stability strategies work to ensure ease of access to resources for both the displaced worker and the under or unemployed. Strategies focus on access to education and training needed to develop successful career paths and secure good jobs. **United Way’s approach is to support system navigation, connecting to resources and supporting individuals on their path to self-sufficiency.**

United Way is part of a funder’s collaborative that supports Secure Jobs. Secure Jobs is a proven model that works intensively with recently or formerly homeless families to help them achieve stable housing and employment, and to increase their prospects for long term economic security.

To date, the program has served 27 households, including 56 children. Results are as follows:

- **90%** of targeted Rapid Re-Housing households enrolled in Secure Jobs
- **90%** of adult participants completed job/readiness training
- **76%** of adult participants obtained full-time employment
- **75%** of adult participants retained jobs

Volunteer Income Tax Assistance (VITA) is a program sponsored by the IRS and implemented by the Connecticut Association for Human Services. It works with community partners to provide free tax preparation services to help low-income taxpayers receive their refund at no cost to them. These much needed funds are being used by households to meet their basic expenses. This assistance also removes the barrier that has prevented many from filing returns at all and saving thousands in tax preparation fees. This year, we expanded VITA sites, from 2 to 6, as a vehicle to increase income and encourage savings and recruited more VITA volunteers.

- United Way recruited and trained **25** new VITA volunteers in 2017
- Greater Waterbury expanded from 2 sites to **6** VITA sites in 2017
- **1,222** returns processed in Greater Waterbury
- Total Federal refunds = **\$1,838,066**
- Total Tax Prep fees saved = **\$233,600**

United Way partnered with UConn Extension as a provider to deliver financial empowerment training to social service agency staff based on the Consumer Financial Protection Bureau’s Your Money, Your Goals Toolkit.

In total, we trained 36 participants from 10 community agencies to better assist their clients with savings, budgeting, money management, financial products and services, bills, loans, credit and taxes.

**Feedback from the training included:**

- “This toolkit is very useful for engaging clients and will make it easier to talk with our clients about money.”
- “I have once struggled myself and can now help people in my day to day work.”
- “This training has helped me personally.”
- “This has been a real confidence builder.”



**70%** felt more confident in discussing core finance topics with clients.



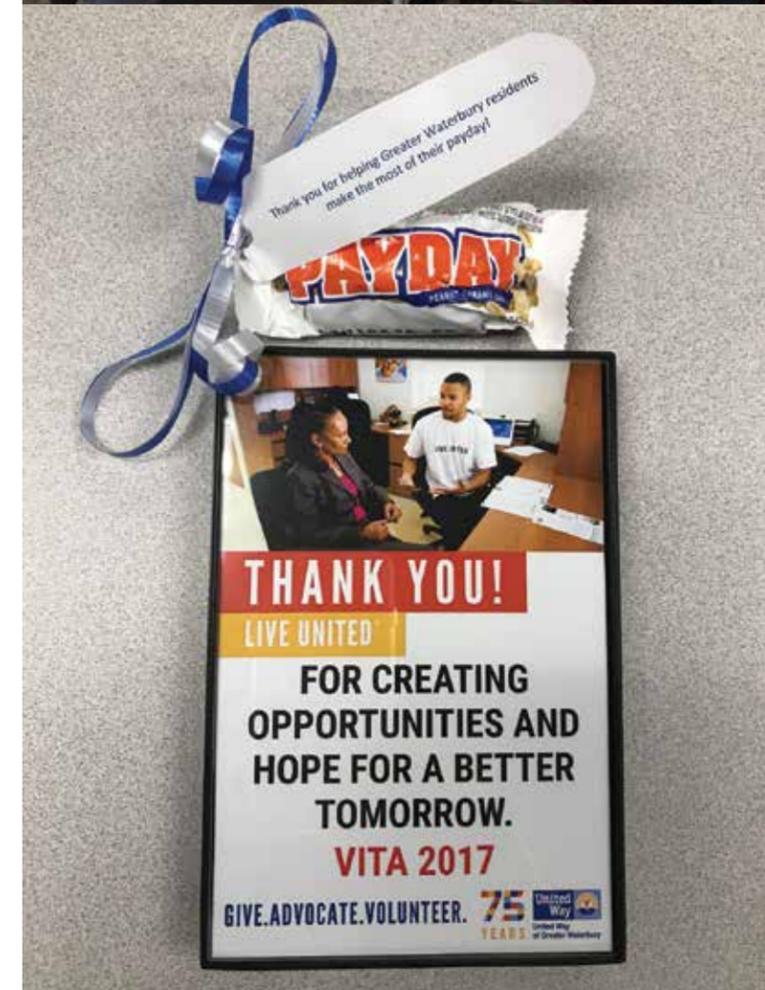
**50%** felt more confident in assessing their clients’ financial situations.



**40%** felt more confident in helping clients manage financial challenges.



Watch our VITA video on YouTube.



# BASIC NEEDS

## BUILDING BLOCKS



By working to ensure all residents have access to healthcare, housing and food, we are improving the quality of life for our neighbors and creating opportunities for a better tomorrow.

The Center for Human Development Hospitality Center on East Main Street in Waterbury is a place for people who are homeless to connect with needed services while in the process of moving toward stability. Here, homeless persons have the opportunity to take a shower, do laundry, use a computer or telephone, collect mail, take shelter from snow, cold and rain, and enjoy a brief respite from the harshness of living on the street. In addition to meeting these basic needs, the Hospitality Center also provides information about programs designed to move people out of homelessness.

United Way has leveraged our relationship with corporate partners such as Savings Bank of Danbury, IBM and Webster Bank to 'adopt' a day or a week to not only volunteer and donate goods at the center, but to engage with the clients who many times feel invisible to the outside world. Our corporate partners have answered the call to donate computers, toiletries, winter clothing and more. More importantly, building this human connection helps provide an understanding and a hand up to this population that far too often goes unseen.

**Helping one family helps us all. Addressing more than one challenge someone is facing helps get their whole life back on track. Basic Needs strategies encompass the essentials for ensuring a stable life:**

- Health care strategies ensure access to health services like dental and mental health, and also look to increase our efforts to link people to needed services across the system.
- Housing and food strategies not only provide for emergency response, but reach beyond to support continued needs like supportive housing and supplemental food benefits that increase stability for families.

A specific strategy developed to prevent homelessness is the Flexible Assistance Fund. It provides one-time financial support to those who are experiencing a documented temporary financial crisis that has put their housing in jeopardy and are not eligible for any other types of support. Support of up to \$1,500 per household typically pays rent in arrears and prevents eviction and stress, along with the high public cost of a shelter stay.

**Statistics to date:**

- **339** households served
- **\$355,839** awarded to date
- **96%** stable at 3 months and 6 month follow-ups

A collaborative spearheaded by the United Way to assess the needs of our area food pantries and soup kitchens, the Food Resource Committee initiative provides assurance that our most vulnerable citizens are not without access to food. The committee's work is a collective approach to issues such as food stamp utilization, food selection and quantity, case management practices and access to other human service information.

To replenish the empty shelves of these partners in the summer months, United Way engages corporate partners and the community in a summer Stock the Pantry food drive, now in its 12th year. The June 21, 2017 event achieved historic results.



**100+** companies and organizations participated.



A record **89,000 pounds** of food raised.



**Over 100** volunteers collected and weighed donations.



**You Tube**

Watch our FlexFund video on YouTube.



# LEADERSHIP DONORS

Following is a list of leadership donors in the 2016-2017 fiscal year. Leadership givers are United Way of Greater Waterbury's most generous supporters. Through Leadership Gifts of \$1,000 or more, these individual philanthropists set an example for others and make a measurable difference in our community. We thank all our donors for helping to create opportunities for a better tomorrow. Leavenworth Society members of five years or more appear in bold. Tocqueville Society members of five years or more are italicized.

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Torro  
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Ms. Gina Burrows  
Community Volunteer  
Ms. Cathy A. Conti  
Timex Group USA, Inc.  
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Ms. James C. Smith  
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Powerstation Events  
Ms. Peggy Lawlor  
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**Stock the Pantry**  
Ms. Melissa M. Babina  
WORX  
Ms. Cathy A. Conti  
Timex Group USA, Inc.

# VOLUNTEERS

- |   |  |  |   |  |
|---|--|--|---|--|
| Mr. Joel S. Becker<br>Torco                                       | Ms. Annarita DiFiore<br>The Watermark at East Hill               | Mr. Christopher LaRiviere<br>Community Volunteer               | Mr. William E. Solberg<br>Community Volunteer   | Ms. Renee Young<br>Community Impact Manager                  |
| Ms. Mary C. Bulkovitch<br>Community Volunteer                     | Ms. Barbara Diorio<br>The Hartford Financial Services Group Inc. | Mr. Jonathan E. Michaels<br>Community Volunteer                | Ms. Lynn G. Ward<br>Waterbury Regional Chamber  | Ms. Susan Fournier<br>Director of Finance and Administration |
| Mr. Robert E. Burns<br>The Mattatuck Museum                       | Mr. Brandon Dufour<br>The Next Street                            | Ms. Dana Moreira<br>Law Offices of Dana D'Angelo LLC           | Ms. Jodi Wasserstein<br>Westover School   | Ms. Ruth Gallette<br>Finance Manager                         |
| Ms. Kay Campbell<br>Community Volunteer                           | Ms. Ruth Grey<br>MacDermid Performance Solutions                 | Ms. Sharon Reilly<br>Community Volunteer                       | <b>OFFICE INTERNS AND VOLUNTEERS</b>  | Mr. Glenn McCabe<br>Director of Marketing and Communications |
| Mr. William Cekovsky<br>MacDermid Performance Solutions           | Mr. Hilario Huertas Jr.<br>Eversource Energy                     | Ms. Melissa Riccio-Santos<br>Post University                   | Ms. Camiecia C. Anthony<br>Ms. Elsa Polanco<br>Ms. Georgena Thomas<br>Miss Olivia Zinno | Mr. Brian Amero<br>Director of Resource Development          |
| Mr. John F. Cronan<br>Community Volunteer                         | Mr. Gregory Jacobi<br>Webster Bank                               | Mr. Daniel Rostan<br>Waterbury Symphony Orchestra              | <b>UNITED WAY STAFF</b>   | Ms. Stacy LaCapra<br>Workplace Campaign Manager              |
| Mr. John T. Daddona<br>The Ridgefield Group Morgan Stanley Wealth | Ms. Lissa Jennings<br>Bentley Systems, Incorporated              | Mr. William Rybczyk<br>New Opportunities, Inc.                 | Ms. Kristen Jacoby<br>President/Chief Professional Officer                              | Ms. Rebecca Williams<br>Data Management Coordinator          |
| Ms. Deborah A. D'Agostino<br>Community Volunteer                  | Mr. Charles T. Kellogg<br>Hubbard-Hall Inc.                      | Mr. Lee R. Schlesinger<br>Safe Haven of Greater Waterbury Inc. | Ms. JoAnn Reynolds-Balanda<br>Vice President of Community Impact                        | Ms. Karen Mello<br>Director of Community Impact              |
| Ms. Lauren Dassatti<br>Sweet Pea's Florist                        | Mr. Paul J. Largay<br>Largay Travel, Inc.                        | Ms. Annie M. Scott<br>Middlesex Community College              |   |  |
|   |  | Mr. Jack Senich<br>The Senich Law Firm, LLC                    |   |  |

We apologize if your name has inadvertently been omitted; please notify Brian Amero, Director of Resource Development, 203.757.9855 x17 or bamero@unitedwaygw.org.



## We would like to take this opportunity to remember and honor the following departed members for their generosity and leadership:

- Dr. Michael Blumenthal Mr. Thomas L. Brayton Ms. Margaret Campbell Ms. Sophie Cantamessa Ms. Julia Davey Mr. Waldimar Gruenwald Ms. Anita Liebeskind Ms. Sybil E. Smith

Please contact us if you would like us to remember a departed member not listed above.

## A Partnership with United Way of Greater Waterbury Provides:

- A way to invest in and improve the community, making it a better and healthier place in which to live, work and do business for all its citizens
- The assurance that you are investing in local community programs with measurable goals, proven track records and solid reports on results
- A way for you to integrate your organization's values into all aspects of your business
- A way to empower your employees by equipping them with opportunities to execute social responsibility and bring your organization's values to life
- A way for the community to recognize the good works you are doing and supporting
- A way for employees to sense that you care and understand the needs of, not only their community, but also their families

# 1942 SOCIETY

The United Way of Greater Waterbury has provided services to our community since 1942, making a positive difference in the lives of countless individuals. Over time, the needs and types of services have changed, but United Way of Greater Waterbury's commitment to investing in our community's future and enriching lives is constant.

The 1942 Society recognizes those individuals who have chosen to have a significant impact on the future of our community by arranging for a planned gift to United Way of Greater Waterbury.

If you have included United Way of Greater Waterbury in your estate plans or will and your name is not included below, please contact Brian Amero, Director of Resource Development, at 203.757.9855 x17 or bamero@unitedwaygw.org.

## Members:

- |                           |                                  |
|---------------------------|----------------------------------|
| Christopher A. Brooks     | Michael R. Lenkowski             |
| Orton P. Camp, Jr.*       | Anita* and Don Liebeskind        |
| Garth and Janet Collins   | Marie-Jeanne McDuff*             |
| Dr. Richard Dyer          | Patricia A. McKinley             |
| Patricia A. Emons         | Joann and Bob Narkis             |
| Dr. William Finkelstein*  | William Noble*                   |
| Phyllis Gebhardt*         | in Memory of William E.          |
| Timothy W. Grimes         | Fielding*                        |
| Kristen and Peter Jacoby  | Sandra Vigliotti Senich and Jack |
| Tocqueville Legacy Circle | Senich                           |
| Eugene Kaplan*            | Attorney David Sfara             |
| Tocqueville Legacy Circle | Mr. Roger Shinn*                 |
| Reverend Broadman Kathan  | Gene and Chris Shugrue           |
| Chuck Kellogg             | Rebecca P. Williams              |
| Marita A. Lawlor*         | One 1942 Society Member wishes   |
| Ruth Ann Leever*          | to remain anonymous              |

\*Deceased

# IN-KIND SUPPORT

## United Way of Greater Waterbury would like to extend a heartfelt thank you to the businesses and individuals that graciously provided in-kind support throughout the 2016-2017 campaign.

- |                                  |                                     |
|----------------------------------|-------------------------------------|
| adam broderick salon & spa       | The Mattatuck Museum                |
| Aro Strategic Marketing          | Frank and Sandra Monteiro           |
| Carrie Ashton                    | Dana Moreira                        |
| John B. Baker                    | Donald Mroz and Susan Lapine        |
| Peter K. Baker                   | Nedra Navage                        |
| The Big Dipper Ice Cream Factory | Onyx II Fine Jewelers               |
| Suzanne C. Boccuzzi              | O'Rourke & Birch Florists           |
| Bushka Lumber & Millwork Co. LLC | James M. O'Rourke                   |
| Ralph Carpinella                 | Palace Theater                      |
| Debra D. Colacrai                | Police Activity League of Waterbury |
| Compass Wines                    | Pool Water Pat                      |
| Paula Connolly                   | Powerstation Events                 |
| The Country Club of Waterbury    | Proforma                            |
| John Crouse                      | Prospect Golf                       |
| Crystal Rock                     | Republican-American                 |
| D'Amelio's Italian Eatery LLC    | Ricoh USA, Inc.                     |
| Fascia's Chocolates Inc.         | Roma Ristorante                     |
| Sarah E. Gager                   | Michael and Cheryl Siegmund         |
| Gilded Lily Jewelry Inc.         | Smoke Easy Cigar Parlor             |
| Tom Gleeton                      | Summa & Ryan, P.C.                  |
| Glenn Andrew Productions LLC     | Sweet Claude's Ice Cream            |
| Greater Waterbury YMCA           | Timex Group USA, Inc.               |
| Joe and Debra Gugliotti          | Torrco                              |
| Hair Revue LTD., LLC             | Triple Stitch Sportswear            |
| Highland Brass Co.               | Universal Copy, LLC                 |
| Jaci Carroll Staffing            | Alfred Vagnini                      |
| Brian Klanica                    | Nelson Veiga                        |
| Elizabeth L. Lacava              | Viron Rondo Osteria                 |
| Largay Travel, Inc.              | Votto Vines                         |
| Litchfield Distillery            | WATR 1320 AM                        |
| MacDermid Performance Solutions  | Webster Bank                        |
| MagazineLiteracy.org             | WORX                                |
| Mary Ellen Massimo               | John and Lisa Zinno                 |

## A very special thank you to the following foundations and organizations for their support of United Way's Community Impact Initiatives:

- |   |                                      |                                 |                                      |                                   |
|---|--------------------------------------|---------------------------------|--------------------------------------|-----------------------------------|
| American Savings Foundation               | Connecticut Community Foundation     | Ion Bank Foundation             | People's United Community Foundation | Thomaston Savings Bank Foundation |
| The Arthur W. Perdue Foundation, Inc.     | George A. & Grace L. Long Foundation | The Leever Foundation           | Robert F. Quinn Foundation           | Waterbury Hospital                |
| Bank of America Foundation                | Eversource Energy Foundation         | Liberty Bank Foundation         | St. Mary's Hospital                  | Webster Bank                      |
| Connecticut Coalition to End Homelessness | Greater Waterbury Campership Fund    | MacDermid Performance Solutions | StayWell Health Center               | Wells Fargo Foundation            |
|   | Helping Hand Fund UTC                | Melville Charitable Trust       | TD Charitable Foundation             |                                   |

## NUMBER OF TOCQUEVILLE DONORS BY COMPANY

Webster Bank .....	30	Waterbury Hospital .....	5
MacDermid Performance Solutions .....	5	EmCare .....	4
Albert Bros. Inc. ....	2	People's United Bank .....	4
AI-TEK Instruments, LLC .....	1	Republican-American .....	4
Bank of America .....	1	United Technologies Corporation .....	4
Carpin Manufacturing, Inc. ....	1	Connecticut State Employee Campaign .....	3
Crystal Rock .....	1	Dumouchel Paper Company .....	3
EmCare .....	1	Liberty Bank .....	3
Hubbard-Hall Inc. ....	1	Noujaim Tool Co., Inc. ....	3
JSD Partners .....	1	UniMetal Surface Finishing, LLC .....	3
Marjan, Inc. ....	1	United Parcel Service of America, Inc. ....	3
Saint Mary's Hospital .....	1	WORX .....	3
Torrco .....	1	Alliance Medical Group .....	2
Waterbury Hospital .....	1	Bank of America .....	2
WORX .....	1	Cadi Company .....	2

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Webster Bank .....	206	General Electric .....	2
MacDermid Performance Solutions .....	41	Giuliano, Richardson & Sfara LLC .....	2
LANXESS Solutions US Inc. ....	22	H.D. Segur, Inc. ....	2
Saint Mary's Hospital .....	20	Jaci Carroll Staffing .....	2
Carmody Torrance Sandak & Hennessey LLP .....	17	Marjan, Inc. ....	2
Crystal Rock .....	13	New Opportunities, Inc. ....	2
Hubbard-Hall Inc. ....	9	Secor, Cassidy & McPartland, P.C. ....	2
Post University .....	9	Shaker's Inc. ....	2
Ion Bank .....	7	Somma Tool Company .....	2
Torrco .....	6	Thomaston Savings Bank .....	2
United Way of Greater Waterbury .....	6	Traver IDC .....	2
		Waterbury Regional Chamber .....	2

## 2016-2017 CAMPAIGN TOP 50 CORPORATE GIFTS

- |  |                                       |   |
|--|---------------------------------------|---|
| 1. Webster Bank                            | 27. Truelove & Maclean Inc.           | 43. Nationwide Mutual Insurance Company |
| 2. MacDermid Performance Solutions         | 28. The Carby Corporation             | 44. Powerstation Events                 |
| 3. LANXESS Solutions US Inc.               | 29. Stop & Shop Supermarket Companies | 45. Waterbury Swiss Automatics, Inc.    |
| 4. Eversource Energy                       | 30. Haydon Kerk Motion Solutions      | 46. Comcast Corporation                 |
| 5. Saint Mary's Hospital                   | 31. Cigna Healthcare                  | 47. East Coast Maintenance Systems      |
| 6. Hubbard-Hall Inc.                       | 32. The Siemon Company                | 48. Eyelet Design Inc.                  |
| 7. The Cly-Del Manufacturing Company       | 33. Thomaston Savings Bank            | 49. Metallon, Inc.                      |
| 8. Ion Bank                                | 34. UniMetal Surface Finishing, LLC   | 50. Microtech, Inc.                     |
| 9. Torroco                                 | 35. American Electro Products, Inc.   |   |
| 10. People's United Bank                   | 36. Cadi Company                      |   |
| 11. Traver IDC                             | 37. Precious Metal Sales, Inc.        |   |
| 12. Republican-American                    | 38. FD Community Federal Credit Union |   |
| 13. Macy's Logistics & Operations          | 39. Costco Wholesale Corporation      |   |
| 14. Marion Manufacturing Company           | 40. Liberty Bank                      |   |
| 15. United Parcel Service of America, Inc. | 41. Shaker's Inc.                     |   |
| 16. TD Bank                                | 42. United Technologies Corporation   |   |
| 17. Illinois Tool Works, Inc.              | 43. Somers Thin Strip                 |   |
| 18. Albert Bros., Inc.                     | 44. Braxton Manufacturing Co., Inc.   |   |
| 19. The Platt Brothers & Company           | 45. L.F. Powers Company               |   |
| 20. Nelnet Inc.                            | 46. Waterbury Hospital                |   |
| 21. American Savings Foundation            | 47. AT&T                              |   |
| 22. O & G Industries, Inc.                 | 48. Berchem Moses P.C.                |   |
| 23. Timex Group USA, Inc.                  | 49. Target                            |   |
| 24. Marjan, Inc.                           | 50. Trinity Health - New England Inc. |   |
| 25. NEOPERL, Inc.                          |                                       |   |
| 26. H.D. Segur, Inc.                       |                                       |   |
| 27. Seidel Inc.                            |                                       |   |
| 28. Gem Manufacturing Company, Inc.        |                                       |   |



## 2016-2017 TOP 100 CAMPAIGN CONTRIBUTORS

- |   |                                       |  |  |
|---|---------------------------------------|--|--|
| 1. Webster Bank                             | 27. Carpin Manufacturing, Inc.        | 54. Waterbury Regional Chamber           | 82. IAT Insurance Group                      |
| 2. MacDermid Performance Solutions          | 28. H.D. Segur, Inc.                  | 55. Dumouchel Paper Company              | 83. Target                                   |
| 3. LANXESS Solutions US Inc.                | 29. Thomaston Savings Bank            | 56. Haydon Kerk Motion Solutions         | 84. The Harold Leever Regional Cancer Center |
| 4. Saint Mary's Hospital                    | 30. United Technologies Corporation   | 57. Cartus Corporation                   | 85. Somers Thin Strip                        |
| 5. Hubbard-Hall Inc.                        | 31. Traver IDC                        | 58. O & G Industries, Inc.               | 86. Community Mental Health Affiliates, Inc. |
| 6. Crystal Rock                             | 32. WORX                              | 59. Alliance Medical Group               | 87. The Siemon Company                       |
| 7. Eversource Energy                        | 33. The Platt Brothers & Company      | 60. Truelove & Maclean Inc.              | 88. Westover School                          |
| 8. Torroco                                  | 34. Wellmore, Inc.                    | 61. The Carby Corporation                | 89. Secor, Cassidy & McPartland, P.C.        |
| 9. The Cly-Del Manufacturing Company        | 35. Marion Manufacturing Company      | 62. Eemax                                | 90. ATI Allegheny Ludlum Corporation         |
| 10. Ion Bank                                | 36. United Way of Greater Waterbury   | 63. Largay Travel, Inc.                  | 91. IBM Corporation                          |
| 11. Waterbury Hospital                      | 37. TD Bank                           | 64. StayWell Health Care, Inc            | 92. Cadi Company                             |
| 12. United Parcel Service of America, Inc.  | 38. AI-TEK Instruments, LLC           | 65. Somma Tool Company                   | 93. Campion Ambulance Service                |
| 13. Albert Bros., Inc.                      | 39. Powerstation Events               | 66. Costco Wholesale Corporation         | 94. Giuliano, Richardson & Sfara LLC         |
| 14. Macy's Logistics & Operations           | 40. Nelnet Inc.                       | 67. Safe Haven of Greater Waterbury Inc. | 95. Northwestern Mutual Financial Network    |
| 15. Waterbury Public Schools                | 41. UniMetal Surface Finishing, LLC   | 68. General Electric                     | 96. Precious Metal Sales, Inc.               |
| 16. Carmody Torrance Sandak & Hennessey LLP | 42. Health Complex Medical, Inc.      | 69. Connecticut Legal Services, Inc.     | 97. Waterbury Youth Service System, Inc.     |
| 17. Illinois Tool Works, Inc.               | 43. Bantam Wesson                     | 70. Wolcott Public Schools               | 98. Region 16 Beacon Falls & Prospect        |
| 18. Connecticut State Employee Campaign     | 44. Marjan, Inc.                      | 71. Jaci Carroll Staffing                | 99. Waterbury Development Corporation        |
| 19. City of Waterbury                       | 45. Stop & Shop Supermarket Companies | 72. Seidel Inc.                          | 100. Community Health Charities              |
| 20. Republican-American                     | 46. Liberty Bank                      | 73. Microtech, Inc.                      | 97. Comcast Corporation                      |
| 21. Post University                         | 47. NEOPERL, Inc.                     | 74. AT&T                                 | 98. Hartford Healthcare at Home, Inc.        |
| 22. People's United Bank                    | 48. Timex Group USA, Inc.             | 75. FD Community Federal Credit Union    | 99. Enterprise Holdings                      |
| 23. Wells Fargo & Company                   | 49. Gem Manufacturing Company, Inc.   | 76. Town of Cheshire                     | 100. Region 15 Middlebury/Southbury          |
| 24. EmCare                                  | 50. New Opportunities, Inc.           | 77. Greater Waterbury YMCA               |  |
| 25. Bank of America                         | 51. Noujaim Tool Co., Inc             | 78. Savings Bank of Danbury              |  |
| 26. JSD Partners                            | 52. Cheshire Public Schools           | 79. Cigna Healthcare                     |  |
|   | 53. American Electro Products, Inc.   | 80. Eyelet Crafters                      |  |
|   | 54. Shaker's Inc.                     | 81. Palace Theater                       |  |

*\*Italicized Are Partner Agencies*

## 2016-2017 FINANCIALS

### CAMPAIGN REVENUE AND OTHER SUPPORT

#### CONTRIBUTIONS

	2017	2016
Gross Multi Year Campaign	4,384,919	3,565,918
Allowance for Uncollectible Pledges	(82,064)	(130,422)
Net Contributions	4,302,855	\$ 3,435,496

#### OTHER CURRENT SUPPORT

Program Support (Campership, Homeless Connect, Bridge to Success)	524,699	542,336
Investment Income (Includes realized gain/loss on investments net of fees)	24,481	2,272
Corporate Sponsorship/Event Revenue	115,000	142,500
Administrative Fees	117,932	87,777
Miscellaneous Income	14,445	9,819
<b>Total Other Support</b>	<b>796,557</b>	<b>784,704</b>
<b>Total Revenue</b>	<b>5,099,412</b>	<b>4,220,200</b>

### ALLOCATIONS, DESIGNATIONS AND FUNCTIONAL EXPENSES

#### ALLOCATIONS AND DONOR DESIGNATIONS

Allocations, Program Support & Donor Directed to Funded Agencies	1,888,512	1,795,525
Donor Directed Designations to Misc. Nonprofits & Other United Ways	1,678,597	1,353,445
Total Allocations for Community Investments	3,567,109	3,148,970

#### FUNCTIONAL EXPENSES

Allocations and Agency Relations	72,188	63,109
Community Planning	116,899	136,016
Community Relations	179,924	133,727
Program Support	149,859	77,588
<b>Total Program Services Expenses</b>	<b>518,870</b>	<b>406,440</b>

Corporate Sponsorship	134,734	134,399
Resource Development	211,658	224,100
Management and General	284,088	263,681
<b>Total Support Services Expenses</b>	<b>630,480</b>	<b>622,180</b>
<b>Total Functional Expenses</b>	<b>1,149,350</b>	<b>1,028,620</b>
<b>TOTAL EXPENSES</b>	<b>4,716,459</b>	<b>4,177,590</b>

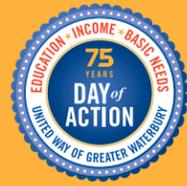
<b>Change in Net Assets</b>	<b>382,953</b>	<b>42,610</b>
Unrealized gain and (losses) from investments net of fees	(8,855)	6,624
<b>Change in Net Assets</b>	<b>374,098</b>	<b>49,234</b>
<b>Net Assets, beginning of year</b>	<b>1,132,891</b>	<b>1,083,657</b>
<b>Net Assets, end of year</b>	<b>1,506,989</b>	<b>1,132,891</b>

**90.28% of every dollar raised is invested in programs and services in need.**

Statement of activities and changes in net assets for the year ended June 30, 2017 (with summarized financial information for the year ended June 30, 2016).



# THANK YOU FOR A RECORD BREAKING DAY



OVER 120 VOLUNTEERS READING TO CHILDREN THROUGHOUT THE AREA



OVER 70 CORPORATE VOLUNTEERS DOING WORK AT PARTNER AGENCIES

Sponsors:



Event Sponsors:



- |   |   |  |   |
|---|---|--|---|
| <p>AI-TEK Instruments, LLC<br/>Albert Bros., Inc.<br/>B. Kane Electric Company Inc.<br/>Bank of America / U.S. Trust Bank<br/>Bethlehem Volunteer Fire Department<br/>Irene Blanchard Friends &amp; Family<br/>BlumShapiro<br/>Boys and Girls Club of Greater Waterbury<br/>Brown Legal Group LLC<br/>Goya Foods of Massachusetts<br/>Bushka Lumber &amp; Millwork Co. LLC<br/>Carmody Torrance Sandak &amp; Hennessey LLP<br/>Carpin Manufacturing, Inc.<br/>The Cave Pub<br/>Cheshire Fire Department<br/>City of Waterbury - Family and Community Engagement Center (FACE)<br/>City of Waterbury - Mayor's Office<br/>City of Waterbury - Public Works<br/>The Clean Shop<br/>Colplus<br/>Connecticut Community Foundation<br/>The Conto Miceli Group - Merrill Lynch, Pierce, Fenner &amp; Smith, Inc.<br/>The Country Club of Waterbury<br/>Crystal Rock<br/>D'Amelio's Italian Eatery</p> | <p>Demsey Manufacturing<br/>John &amp; Judy DiGiovanna and Family<br/>Drakeley Real Estate<br/>Duffy &amp; Fasano<br/>Eemax<br/>Eversource Energy<br/>G.S. Regan Associates, Inc.<br/>Giuliano, Richardson &amp; Sfara LLC<br/>Goya Foods of Massachusetts<br/>Greater Waterbury YMCA<br/>Hair Revue<br/>Haydon Kerk Motion Solutions<br/>Health Complex Medical, Inc.<br/>Henry &amp; Federer LLP<br/>Heritage Development Group, Inc.<br/>Hoffman Auto Group - BMW of Watertown<br/>Ion Bank<br/>Jacovino's Lawn Care<br/>John G. Gilmartin Elementary School<br/>Kennedy High School<br/>LaBonne's Market<br/>Ladies Community Project<br/>LANXESS Solutions US Inc.<br/>Largay Travel, Inc.<br/>Law Offices of Audrey J. Porzio, LLC<br/>Law Offices of Brian J. Mongelluzzo, LLC</p> | <p>Law Offices of Danielle S. Rado, LLC<br/>Liberty Bank<br/>MacDermid Performance Solutions<br/>Marion Manufacturing Company<br/>Mary Piscatelli Brigham Attorney at Law, LLC<br/>The Mattatuck Museum<br/>Joe &amp; Sue McGrath Family &amp; Friends<br/>Merrill Lynch, Pierce, Fenner &amp; Smith, Inc.<br/>Monteiro Friends &amp; Family<br/>Napoli Foods<br/>Naugatuck Valley Community College<br/>Naugatuck Valley Council of Governments<br/>NEOPERL, Inc.<br/>The Next Street Driving School<br/>Onyx II Fine Jewelers<br/>Palace Theater<br/>The Platt Bros. &amp; Co<br/>Porzio Chiropractic Center<br/>Post University<br/>Powerstation Events<br/>Prospect Volunteer Fire Department<br/>Ram's Clothiers<br/>Republican-American<br/>Sacred Heart High School<br/>St. Mary School - Student Council<br/>Saint Mary's Hospital</p> | <p>Savings Bank of Danbury<br/>Shaker's Auto Group<br/>ShelLogic Corp.<br/>ShopRite of Waterbury<br/>Silas Bronson Library<br/>Southbury Volunteer Firemen's Association, Inc.<br/>Summa &amp; Ryan, P.C.<br/>Thomaston Volunteer Fire Department<br/>Torco<br/>Traver IDC<br/>United Way of Greater Waterbury<br/>Vincenzo's Pizzeria Town Plot<br/>Waterbury Development Corporation<br/>Waterbury Exchange Club<br/>Waterbury Fire Department<br/>Waterbury Hospital<br/>Waterbury Police Department<br/>Waterbury Regional Chamber<br/>Watertown Fire Department<br/>Webster Bank<br/>Wells Fargo<br/>Wesson Energy, Inc.<br/>Wolcott Volunteer Fire Department<br/>Woodbury Volunteer Fire Department<br/>WORX</p> |
|---|---|--|---|

OVER 100 ORGANIZATIONS RAISING MORE THAN 89,000 POUNDS OF FOOD

Because of your involvement, the 2017 United Way Day of Action showcased the power of volunteerism – and the results that can be achieved when we choose to Live United. This collective effort will help fight hunger, promote literacy and support the local non-profit agencies that support thousands across our 10-town service area. From United Way and those who will benefit from your generosity, thank you for making history.





# FUND-RAISING THEIR HANDS TO HELP THE ENTIRE COMMUNITY.



**INDIVIDUAL SPECIAL EVENTS**

- Pilates and Peonies
- Monteiro Picnic
- Daddona Birthday Bash
- Ladies Autumn Soiree
- Sullivan-Senich Pig Roast
- 75th Anniversary Wine Tasting
- Onyx II Fine Jewelers Trunk Show

**INDIVIDUAL EVENTS RAISING ITEMS**

- Molly Stead, Prospect Elementary Student Raises School Supplies
- The Country Club of Waterbury Women's Nine Hole League Food Drive
- The Country Club of Waterbury Women's Nine Hole League Pajama Drive
- Gilbert Family Holiday Party Raises Personal Care Items

**UPCOMING INDIVIDUAL SPECIAL EVENTS**

- Adam Broderick Spa Night
- Boys Night Out
- Cheshire Night Out
- Ladies Night Out
- Train & Chocolate Extravaganza

After 75 years of helping neighbors in need, the United Way of Greater Waterbury is continuing to transform our community in the areas of education, financial stability and basic needs. But this can only happen through your helping hands. Many kids, families and local organizations have recently created simple, special events to raise funds and supplies – and the impact is powerful.



# YOUR HAND UP IS HELPING MAKE HISTORY.



Thank you to all who attended the 75th Anniversary Wine Dinner – a special event that raised over \$40,000 towards our record-breaking campaign goal of \$4 million. Involvement like this is a main reason why – after 75 years of helping neighbors in need – the United Way of Greater Waterbury can continue to transform our community in the areas of education, financial stability and basic needs.



**COMMUNITY MEMBERS ARE MAKING HISTORY AND HAVING IT MATCHED:**

**CORPORATE PARTNERS**

Anco Tool and Manufacturing  
 Braxton Manufacturing Co., Inc.  
 Chemtura Corporation  
 The Cly-Del Manufacturing Company  
 CREDO Housing Development Corp.  
 FD Community Federal Credit Union  
 Greater Waterbury Interfaith Ministries  
 H.D. Segur, Inc.  
 Hubbard-Hall Inc.  
 Ion Bank Foundation  
 Jaci Carroll Staffing  
 The Law Office of Lisa C. Dumond LLC  
 Liberty Bank Foundation  
 Marion Manufacturing Company  
 Metallon, Inc.  
 National Die Company, Inc.  
 Newtown Savings Bank  
 Post University  
 Precious Metal Sales, Inc.  
 Salvatore and Sons Barber Shop  
 Seidel Inc.  
 Thomaston Savings Bank Foundation, Inc.  
 Triple Stitch Sportswear  
 UniMetal Surface Finishing, LLC  
 Webster Bank  
**WORX**

**INDIVIDUAL DONORS**

Chad and Nicole Albano  
 Scott Allen  
 Robert Augello  
 Harold Baker  
 Richard and JoAnn Balanda  
 Jeremi Bauer  
 Charles J. Boulier, III  
 Thomas L. Brayton  
 Lynn and Elizabeth Brown  
 Kenneth and Tefta Bushka  
 Lisa M. Casey  
 The Casey Family  
 Lisa G. Colangelo  
 Janice and Arthur Crehan, Jr.  
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 Charles Pagano  
 John and Karen Pollard  
 Bobby Reese  
 Chuck Senich and Christine Sullivan  
 Jack and Sandy Senich  
 Jim and Cathy Smith  
 Chris Szpryngel  
 Darlene Stromstad  
 Sharon Sweeney  
 Edwin M. Undercuffler

*\*One Donor Wishes to Remain Anonymous*

To kick-start the United Way of Greater Waterbury's 75th Anniversary campaign, MacDermid Performance Solutions provided a unique opportunity for donors and corporate partners to maximize their gift through a matching Challenge Grant. Thanks to the generosity of local community members, \$75,075.75 in new dollars was raised, achieving our goal and resulting in a match to support the United Way's work surrounding Education, Financial Stability and Basic Needs.



**YOUNG PROFESSIONALS ARE MAKING HISTORY AND HAVING IT MATCHED:**

Alyssa Altman  
 Steven Alves  
 Chelsea Ambrozaitis  
 Brian & Mark Amero  
 Shae Apland  
 Joseph Bottacari  
 Liz Browner  
 Julee Busalacchi  
 Rebecca Caffrey  
 Shannon Cavallo  
 William & Kelly Cekovsky  
 Stephanie Cummings  
 Annarita DiFiore & Christopher Harrison  
 Seth Duke & Glenda Robles  
 Vincent & Heather Farisello  
 Jason & Jessica Gagnon  
 Guy Gaudiosi

Caroline Gottlieb  
 Carie Grustas  
 Jennifer Jokubaitis  
 Kristen Jones  
 Brian Kelley  
 Madelaine Kelsey  
 Scott & Alexandra Largay  
 Courtney Ligi  
 Anthony Monteiro  
 Kyle Morris  
 George & Kayla Noujaim  
 Mike Sniegocki  
 Kara J. Summa, Esq.  
 Brandon Traver  
 Crystal Vuole  
 Marysia Walker

*\*Two Donors Wish to Remain Anonymous*

To encourage more citizens under the age of 40 to support the work of the United Way of Greater Waterbury, MacDermid Performance Solutions put a generous match incentive on the table called "40 Under Forty". Young professionals who increased their donation – or made new pledges this year – had their increase matched.



75TH ANNIVERSARY CELEBRATION: MAY 3, 2017

