

# UNITED WAY

## 2016-2017 ANNUAL REPORT



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**YEARS**



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WELCOME LETTER  
JOE GUGLIOTTI & KRISTEN JACOBY

“Since 1942, United Way has never been about addressing one issue, or providing one solution. It has been about the power we have collectively to do many things which can’t be done alone.”

Dear Friends,

Welcome to a very special edition of the United Way of Greater Waterbury Annual Report. As this goes to press, the organization is in the midst of a year-long, 75th anniversary celebration. Special activities have already included an Anniversary gala attended by over 600 supporters, the largest Day of Action ever, a record-breaking \$4.3 million dollars raised in the annual campaign, and dozens of video interviews with stakeholders who have informed this staggering success.

On a related note, our History Committee, led by Christopher A. Brooks and Charles A. Monagan, has spent countless hours immersing themselves in United Way of Greater Waterbury history to create a powerful retrospective that appears on the reverse side of this Annual Report.

Since 1942, United Way has never been about addressing one issue, or providing one solution. It has been about the power we have collectively to do many things which can’t be done alone.

United Way brings together the best, brightest and most resourceful partners to impact the immediate needs of our community – while devising strategies that will prevent problems from happening in the first place. Early literacy, homeless intervention, hunger relief, employment training and medical care access are just some of the initiatives that United Way is deeply engaged with – to help your neighbors, and your co-workers, your friends stabilize and thrive.

This Annual Report is a testament to all United Way of Greater Waterbury has accomplished and the volunteers, donors, partners and staff who make it happen. More so, this is proof that “Great Things Happen When We LIVE UNITED”.

Sincerely,



**Joe Gugliotti**  
Chairperson, Board of Directors  
Managing Member, WORX



**Kristen Jacoby, MPH**  
President & Chief Professional Officer  
United Way of Greater Waterbury

# PROVIDING A HAND UP

The power of United Way is that the impact we create is all connected. Helping one family helps us all. Addressing more than one challenge someone is facing helps get their whole life back on track. United Way invests in strategies across 3 impact areas – Education, Financial Stability and Basic Needs. United Way is taking care of immediate needs, while also making investments that will prevent problems from happening in the first place.



## EDUCATION

| EARLY CARE & EDUCATION  |
|---|
| Bridge to Success: Cradle to Career Community Partnership   |
| Catholic Charities: Infant & Toddler Care   |
| Cheshire YMCA: Child Care   |
| Kangaroo's Korner: Child Care   |
| Literacy & Oral Language Development:<br>Home Visiting<br>Reach Out and Read<br>Born Learning Academy |
| Waterbury YMCA: Child Development   |
| FAMILY ENGAGEMENT & POSITIVE YOUTH DEVELOPMENT  |
| Boy Scouts: At Risk Youth   |
| Boys & Girls Club: After School Program   |
| Bridge to Success: Cradle to Career Community Partnership   |
| Cheshire YMCA: School Age Care  |
| Children's Community School: Personalized Education   |
| Girls Inc.: GirlStart   |
| Girl Scouts: Leadership Experience  |
| Greater Waterbury Campership Fund: Summer Camp  |
| Nutmeg Big Brothers/Sisters: Mentoring  |
| Safe Haven: Community Education   |
| Waterbury YMCA:<br>Camp<br>School Age Care<br>Hoops & Homework  |
| Waterbury Youth Services: Linking Academics to Life   |

## FINANCIAL STABILITY

| TRAINING AND EDUCATION FOR EXPERIENCED WORKERS                            |
|---|
| United Labor Agency:<br>Employment Counseling Program<br>Apprenticeship   |
| TRAINING AND EDUCATION FOR UNDER-EMPLOYED                                 |
| Secure Jobs Northwest: Employment/Housing Support                         |
| Waterbury Youth Services: Support for Self-Determination                  |
| INCOME SUPPORTS FOR WORKING HOUSEHOLDS                                    |
| CT Association for Human Services: Volunteer Income Tax Assistance (VITA) |

## BASIC NEEDS

| HEALTH CARE   |
|---|
| American Red Cross: Disaster Relief   |
| Catholic Charities: Behavioral Health   |
| CT Counseling Centers: Methadone Maintenance  |
| CT Legal Services: Legal Aid  |
| FamilyWize: Prescription Discount Card  |
| Greater Waterbury Health Improvement Partnership: Healthcare Access   |
| Hartford Health Care at Home: Home Health Care  |
| Hispanic Coalition: Senior Case Management  |
| Mental Health Connecticut: Independence Center  |
| Safe Haven:<br>Non-Shelter Services<br>Sexual Assault Crisis Services   |
| StayWell Health Center:<br>Dental<br>Women's Health   |
| Waterbury Youth Services:<br>Youth & Family Emergency Services / Homeless Youth   |
| Wellmore:<br>Adult Outpatient<br>Child Clinical<br>Emergency Mobile Psychiatric Services<br>Morris House<br>Therapeutic Shelter<br>Women/Children's Program |
| HOUSING   |
| American Red Cross: Disaster Services   |
| CT Legal Services: Legal Aid  |
| Flexible Assistance Fund: Homeless Prevention   |
| Safe Haven: Domestic Violence Shelter   |
| The Salvation Army - Waterbury: Family Shelter  |
| Ten Year Plan to End Homelessness: Coordinated Access Network   |
| FOOD  |
| American Red Cross: Disaster Services   |
| Food Resource Committee: Food Pantry Network  |
| Greater Waterbury Interfaith Ministries:<br>Food Pantry<br>Soup Kitchen   |
| Healthy Food Initiative: Fresh Foods  |
| Hispanic Coalition: Senior Case Management  |
| Holiday Assistance Program: Thanksgiving Meals  |
| The Salvation Army – Waterbury: Comprehensive Emergency Assistance  |
| Stock the Pantry: Food Drive  |



EDUCATION  
BUILDING BLOCKS



We are investing in our future by increasing opportunities for children and youth to succeed. By expanding access to quality early learning experiences for young children, we are ensuring more children are entering school ready to learn. By increasing out-of-school time opportunities for youth, we are helping local youth reach their potential by building skills for success.

“Jimmy’s” parents came to the United Way funded Infant and Toddler Program at Catholic Charities because they had recently moved to the area and needed child care.

Jimmy’s family was also connected to the diaper bank and has actively participated in each visit from the Connecticut Food Bank GROW truck, which is brought to the Child Development Center by the United Way to provide access to fresh, healthy foods.

Jimmy’s parents have also attended numerous parent education events on child development topics to enhance their knowledge on developmentally appropriate practices and now confidently approach the staff for assistance when they are in need of additional family supports, including health insurance for Jimmy.

Jimmy is now a very independent toddler with strong personal and social skills and shows a love of learning.

United Way’s Education strategies focus on young children and youth. For young children, it is about increasing opportunities for school readiness through early literacy; for school-aged youth, the focus is on increasing developmental assets which are so important for future success. By aligning our partnerships and investments to support these strategies, we are creating opportunities for children and youth, like Jimmy, to fulfill their potential.

United Way Partners are helping to:

- Engage parents as their young children’s first teachers
- Ensure those working with children have the tools and professional development needed for the delivery of quality child care and after school programs
- Use data to inform our decisions and direction
- Work collaboratively with others in the community with a common agenda to increase opportunities for children and youth to succeed

Research shows children of low-income families are exposed to 30 million less words than their more affluent peers by the time they reach 3 years old. The Home Visiting and Literacy Initiative is an example that uses a multi-pronged approach to improve oral language development and literacy among low-income children, birth to 5 years old. This initiative enhances parents’ role as their children’s “first teachers” and ensures children enter kindergarten ready to learn, having a positive ripple effect as they advance from grade-to-grade.

The results are impressive:

- 3,295 home visits were provided by partner programs
- 8,256 well-child visits were provided by four pediatrician offices, encouraging parents and caregivers to read to their children
- 10,087 books were distributed through home visits and well-child visits

Studies of more than 5 million young people across the United States consistently show that the more Developmental Assets young people have, the more likely they are to be prepared for life and the less likely they are to engage in a wide range of high-risk behaviors. The Waterbury community came together to adopt Developmental Assets as an approach to creating positive experiences for youth as they interact with adults, fostering a caring community.

United Way provides funding to nine youth programs, that focus on these Developmental Assets, so that children can have positive experiences and gain qualities that influence their development, helping them to become caring, responsible and productive adults. Here are the results from this past year.



185 children (75%) improved in Social Competencies – young people are showing the skills to interact effectively with others, make difficult decisions and cope with new situations.



172 children (70%) improved in Boundaries and Expectations – young people have clear rules, consistent consequences for breaking rules and encouragement to do their best.



170 children (69%) improved in Support, Empowerment and Positive Values.



YouTube

Watch our Early Literacy video on YouTube.





# FINANCIAL STABILITY

## BUILDING BLOCKS



By linking unemployed and underemployed youth and adults with career training and educational opportunities, we are helping local residents obtain the necessary skills that will help provide them with financial stability.

“Karen” attended the United Way funded Waterbury Youth Services POWER program last year. At the start of the program, her husband had just lost his job and wasn’t working, and Karen was staying home with their children. Karen joined the POWER program because she was interested in opening her own daycare business. POWER allowed her to learn all of the applicable laws and open her own licensed in home daycare. Her business has now been open for one year. She has five children in her daycare and two more who attend after school. She has one additional employee who works with her. After completing POWER, Karen went on to complete the Child Development National Credentialing Program. In addition to her business, Karen helps her community by volunteering at her church and her children’s school. She was even recognized by Congresswoman Elizabeth Esty and received a prize for her commitment to the community!

Financial Stability strategies work to ensure ease of access to resources for both the displaced worker and the under or unemployed. Strategies focus on access to education and training needed to develop successful career paths and secure good jobs. **United Way’s approach is to support system navigation, connecting to resources and supporting individuals on their path to self-sufficiency.**

United Way is part of a funder’s collaborative that supports Secure Jobs. Secure Jobs is a proven model that works intensively with recently or formerly homeless families to help them achieve stable housing and employment, and to increase their prospects for long term economic security.

To date, the program has served 27 households, including 56 children. Results are as follows:

- **90%** of targeted Rapid Re-Housing households enrolled in Secure Jobs
- **90%** of adult participants completed job/ readiness training
- **76%** of adult participants obtained full-time employment
- **75%** of adult participants retained jobs

Volunteer Income Tax Assistance (VITA) is a program sponsored by the IRS and implemented by the Connecticut Association for Human Services. It works with community partners to provide free tax preparation services to help low-income taxpayers receive their refund at no cost to them. These much needed funds are being used by households to meet their basic expenses. This assistance also removes the barrier that has prevented many from filing returns at all and saving thousands in tax preparation fees. This year, we expanded VITA sites, from 2 to 6, as a vehicle to increase income and encourage savings and recruited more VITA volunteers.

- United Way recruited and trained **25** new VITA volunteers in 2017
- Greater Waterbury expanded from 2 sites to **6** VITA sites in 2017
- **1,222** returns processed in Greater Waterbury
- Total Federal refunds = **\$1,838,066**
- Total Tax Prep fees saved = **\$233,600**

United Way partnered with UConn Extension as a provider to deliver financial empowerment training to social service agency staff based on the Consumer Financial Protection Bureau’s Your Money, Your Goals Toolkit.

In total, we trained 36 participants from 10 community agencies to better assist their clients with savings, budgeting, money management, financial products and services, bills, loans, credit and taxes.

Feedback from the training included:

- “This toolkit is very useful for engaging clients and will make it easier to talk with our clients about money.”
- “I have once struggled myself and can now help people in my day to day work.”
- “This training has helped me personally.”
- “This has been a real confidence builder.”



**70%** felt more confident in discussing core finance topics with clients.



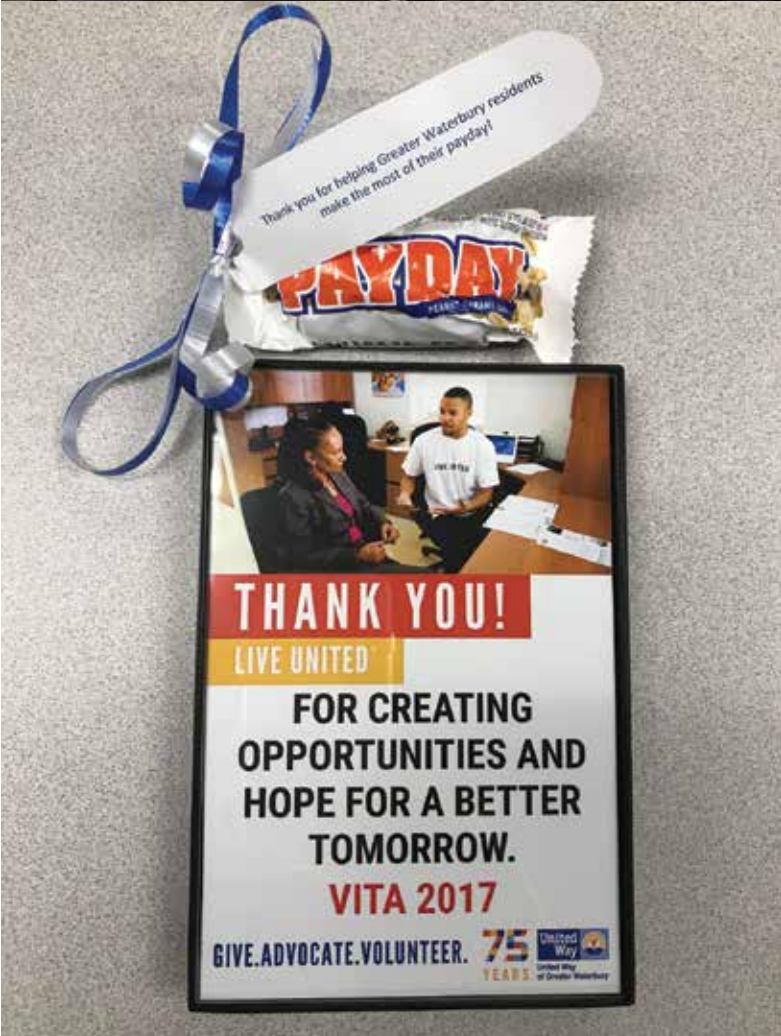
**50%** felt more confident in assessing their clients’ financial situations.



**40%** felt more confident in helping clients manage financial challenges.



Watch our VITA video on YouTube.





BASIC NEEDS

BUILDING BLOCKS



By working to ensure all residents have access to healthcare, housing and food, we are improving the quality of life for our neighbors and creating opportunities for a better tomorrow.

The Center for Human Development Hospitality Center on East Main Street in Waterbury is a place for people who are homeless to connect with needed services while in the process of moving toward stability. Here, homeless persons have the opportunity to take a shower, do laundry, use a computer or telephone, collect mail, take shelter from snow, cold and rain, and enjoy a brief respite from the harshness of living on the street. In addition to meeting these basic needs, the Hospitality Center also provides information about programs designed to move people out of homelessness.

United Way has leveraged our relationship with corporate partners such as Savings Bank of Danbury, IBM and Webster Bank to ‘adopt’ a day or a week to not only volunteer and donate goods at the center, but to engage with the clients who many times feel invisible to the outside world. Our corporate partners have answered the call to donate computers, toiletries, winter clothing and more. More importantly, building this human connection helps provide an understanding and a hand up to this population that far too often goes unseen.

Helping one family helps us all. Addressing more than one challenge someone is facing helps get their whole life back on track. Basic Needs strategies encompass the essentials for ensuring a stable life:

- Health care strategies ensure access to health services like dental and mental health, and also look to increase our efforts to link people to needed services across the system.
- Housing and food strategies not only provide for emergency response, but reach beyond to support continued needs like supportive housing and supplemental food benefits that increase stability for families.

A specific strategy developed to prevent homelessness is the Flexible Assistance Fund. It provides one-time financial support to those who are experiencing a documented temporary financial crisis that has put their housing in jeopardy and are not eligible for any other types of support. Support of up to \$1,500 per household typically pays rent in arrears and prevents eviction and stress, along with the high public cost of a shelter stay.

- Statistics to date:
- 339 households served
  - \$355,839 awarded to date
  - 96% stable at 3 months and 6 month follow-ups

A collaborative spearheaded by the United Way to assess the needs of our area food pantries and soup kitchens, the Food Resource Committee initiative provides assurance that our most vulnerable citizens are not without access to food. The committee’s work is a collective approach to issues such as food stamp utilization, food selection and quantity, case management practices and access to other human service information.

To replenish the empty shelves of these partners in the summer months, United Way engages corporate partners and the community in a summer Stock the Pantry food drive, now in its 12th year. The June 21, 2017 event achieved historic results.



100+ companies and organizations participated.



A record 89,000 pounds of food raised.



Over 100 volunteers collected and weighed donations.



YouTube

Watch our FlexFund video on YouTube.





LEADERSHIP DONORS

Following is a list of leadership donors in the 2016-2017 fiscal year. Leadership givers are United Way of Greater Waterbury’s most generous supporters. Through Leadership Gifts of \$1,000 or more, these individual philanthropists set an example for others and make a measurable difference in our community. We thank all our donors for helping to create opportunities for a better tomorrow. Leavenworth Society members of five years or more appear in bold. Tocqueville Society members of five years or more are italicized.

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Mr. Gregory Jacobi  
Webster Bank  
Ms. Kara J. Summa  
Summa & Ryan, P.C.  
**Entertainment Committee**  
Mr. Guy C. Gaudiosi  
Saint Mary's Hospital  
Ms. Marissa Follo  
The Chittenden Group  
**Marketing Committee**  
Ms. Julee Busalacchi  
WORX  
Mr. Scott Largay  
Largay Travel  
Ms. Marysia A. Walker  
WORX

**Vendor Recruitment Committee**

Mr. Vincent Farisello  
Camody Torrance Sandak & Hennessey  
Mr. Marco Marcello  
The Mobile Pub

**Logistics Committee**

Ms. Tameeka Cribbs  
Webster Bank  
Ms. Miranda A. Sarjeant  
Merrill Lynch, Pierce, Fenner & Smith, Inc.

**Team Recruitment Committee**

Ms. Jami L. Dohoney  
Webster Bank  
Mr. Tom Dumond  
Crystal Rock

**Team Recruitment Committee**

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Mr. Tom Dumond  
Crystal Rock

**Team Recruitment Committee**

Ms. Jami L. Dohoney  
Webster Bank  
Mr. Tom Dumond  
Crystal Rock

**Team Recruitment Committee**



VOLUNTEERS

Mr. Joel S. Becker  
Torroco  
Ms. Mary C. Bulkovitch  
Community Volunteer  
Mr. Robert E. Burns  
The Mattatuck Museum  
Ms. Kay Campbell  
Community Volunteer  
Mr. William Cekovsky  
MacDermid Performance Solutions  
Mr. John F. Cronan  
Community Volunteer  
Mr. John T. Daddona  
The Ridgefield Group Morgan  
Stanley Wealth  
Ms. Deborah A. D'Agostino  
Community Volunteer  
Ms. Lauren Dassatti  
Sweet Pea's Florist

Ms. Annarita DiFiore  
The Watermark at East Hill  
Ms. Barbara Diorio  
The Hartford Financial Services  
Group Inc.  
Mr. Brandon Dufour  
The Next Street  
Ms. Ruth Grey  
MacDermid Performance Solutions  
Mr. Hilario Huertas Jr.  
Eversource Energy  
Mr. Gregory Jacobi  
Webster Bank  
Ms. Lissa Jennings  
Bentley Systems, Incorporated  
Mr. Charles T. Kellogg  
Hubbard-Hall Inc.  
Mr. Paul J. Largay  
Largay Travel, Inc.

Mr. Christopher LaRiviere  
Community Volunteer  
Mr. Jonathan E. Michaels  
Community Volunteer  
Ms. Dana Moreira  
Law Offices of Dana D'Angelo LLC  
Ms. Sharon Reilly  
Community Volunteer  
Ms. Melissa Riccio-Santos  
Post University  
Mr. Daniel Rostan  
Waterbury Symphony Orchestra  
Mr. William Rybczyk  
New Opportunities, Inc.  
Mr. Lee R. Schlesinger  
Safe Haven of Greater Waterbury Inc.  
Ms. Annie M. Scott  
Middlesex Community College  
Mr. Jack Senich  
The Senich Law Firm, LLC

Mr. William E. Solberg  
Community Volunteer  
Ms. Lynn G. Ward  
Waterbury Regional Chamber  
Ms. Jodi Wasserstein  
Westover School  
  
OFFICE INTERNS AND VOLUNTEERS  
Ms. Camiecia C. Anthony  
Ms. Elsa Polanco  
Ms. Georgena Thomas  
Miss Olivia Zinno  
  
UNITED WAY STAFF  
Ms. Kristen Jacoby  
President/Chief Professional Officer  
Ms. JoAnn Reynolds-Balanda  
Vice President of Community Impact  
Ms. Karen Mello  
Director of Community Impact

Ms. Renee Young  
Community Impact Manager  
Ms. Susan Fournier  
Director of Finance and  
Administration  
Ms. Ruth Galiette  
Finance Manager  
Mr. Glenn McCabe  
Director of Marketing and  
Communications  
Mr. Brian Amero  
Director of Resource Development  
Ms. Stacy LaCapra  
Workplace Campaign Manager  
Ms. Rebecca Williams  
Data Management Coordinator

Listings represents volunteers serving  
any portion of fiscal year 2016-2017.

We apologize if your name has inadvertently been omitted; please notify Brian Amero, Director of Resource Development, 203.757.9855 x17 or bamero@unitedwaygw.org.

We would like to take this opportunity to remember and honor the following departed members for their generosity and leadership:

Dr. Michael Blumenthal Mr. Thomas L. Brayton Ms. Margaret Campbell Ms. Sophie Cantamessa Ms. Julia Davey Mr. Waldimar Gruenwald Ms. Anita Liebeskind Ms. Sybil E. Smith

Please contact us if you would like us to remember a departed member not listed above.

1942 SOCIETY

The United Way of Greater Waterbury has provided services to our community since 1942, making a positive difference in the lives of countless individuals. Over time, the needs and types of services have changed, but United Way of Greater Waterbury's commitment to investing in our community's future and enriching lives is constant.

The 1942 Society recognizes those individuals who have chosen to have a significant impact on the future of our community by arranging for a planned gift to United Way of Greater Waterbury.

If you have included United Way of Greater Waterbury in your estate plans or will and your name is not included below, please contact Brian Amero, Director of Resource Development, at 203.757.9855 x17 or bamero@unitedwaygw.org.

Members:

Christopher A. Brooks  
Orton P. Camp, Jr.\*  
Garth and Janet Collins  
Dr. Richard Dyer  
Patricia A. Emons  
Dr. William Finkelstein\*  
Phyllis Gebhardt\*  
Timothy W. Grimes  
Kristen and Peter Jacoby  
Tocqueville Legacy Circle  
Eugene Kaplan\*  
Tocqueville Legacy Circle  
Reverend Broadman Kathan  
Chuck Kellogg  
Marita A. Lawlor\*  
Ruth Ann Leever\*

Michael R. Lenkowski  
Anita\* and Don Liebeskind  
Marie-Jeanne McDuff\*  
Patricia A. McKinley  
Joann and Bob Narkis  
William Noble\*  
in Memory of William E.  
Fielding\*  
Sandra Vigliotti Senich and Jack  
Senich  
Attorney David Sfara  
Mr. Roger Shinn\*  
Gene and Chris Shugrue  
Rebecca P. Williams  
One 1942 Society Member wishes  
to remain anonymous

\*Deceased

IN-KIND SUPPORT

United Way of Greater Waterbury would like to extend a heartfelt thank you to the businesses and individuals that graciously provided in-kind support throughout the 2016-2017 campaign.

adam broderick salon & spa  
Aro Strategic Marketing  
Carrie Ashton  
John B. Baker  
Peter K. Baker  
The Big Dipper Ice Cream Factory  
Suzanne C. Boccuzzi  
Bushka Lumber & Millwork Co. LLC  
Ralph Carpinella  
Debra D. Colacrai  
Compass Wines  
Paula Connolly  
The Country Club of Waterbury  
John Crouse  
Crystal Rock  
D'Amelio's Italian Eatery LLC  
Fascia's Chocolates Inc.  
Sarah E. Gager  
Gilded Lily Jewelry Inc.  
Tom Gleeton  
Glenn Andrew Productions LLC  
Greater Waterbury YMCA  
Joe and Debra Gugliotti  
Hair Revue LTD., LLC  
Highland Brass Co.  
Jaci Carroll Staffing  
Brian Klanica  
Elizabeth L. Lacava  
Largay Travel, Inc.  
Litchfield Distillery  
MacDermid Performance Solutions  
MagazineLiteracy.org  
Mary Ellen Massimo

The Mattatuck Museum  
Frank and Sandra Monteiro  
Dana Moreira  
Donald Mroz and Susan Lapine  
Nedra Navage  
Onyx II Fine Jewelers  
O'Rourke & Birch Florists  
James M. O'Rourke  
Palace Theater  
Police Activity League of Waterbury  
Pool Water Pat  
Powerstation Events  
Proforma  
Prospect Golf  
Republican-American  
Ricoh USA, Inc.  
Roma Ristorante  
Michael and Cheryl Siegmund  
Smoke Easy Cigar Parlor  
Summa & Ryan, P.C.  
Sweet Claude's Ice Cream  
Timex Group USA, Inc.  
Torroco  
Triple Stitch Sportswear  
Universal Copy, LLC  
Alfred Vagnini  
Nelson Veiga  
Viron Rondo Osteria  
Votto Vines  
WATR 1320 AM  
Webster Bank  
WORX  
John and Lisa Zinno



A Partnership with United Way of Greater Waterbury Provides:

- A way to invest in and improve the community, making it a better and healthier place in which to live, work and do business for all its citizens
- The assurance that you are investing in local community programs with measurable goals, proven track records and solid reports on results
- A way for you to integrate your organization's values into all aspects of your business
- A way to empower your employees by equipping them with opportunities to execute social responsibility and bring your organization's values to life
- A way for the community to recognize the good works you are doing and supporting
- A way for employees to sense that you care and understand the needs of, not only their community, but also their families

A very special thank you to the following foundations and organizations for their support of United Way's Community Impact Initiatives:

American Savings Foundation  
The Arthur W. Perdue Foundation, Inc.  
Bank of America Foundation  
Connecticut Coalition to End  
Homelessness

Connecticut Community Foundation  
George A. & Grace L. Long Foundation  
Eversource Energy Foundation  
Greater Waterbury Campership Fund  
Helping Hand Fund UTC

Ion Bank Foundation  
The Leever Foundation  
Liberty Bank Foundation  
MacDermid Performance Solutions  
Melville Charitable Trust

People's United Community Foundation  
Robert F. Quinn Foundation  
St. Mary's Hospital  
StayWell Health Center  
TD Charitable Foundation

Thomaston Savings Bank Foundation  
Waterbury Hospital  
Webster Bank  
Wells Fargo Foundation

NUMBER OF TOCQUEVILLE DONORS BY COMPANY

|                                       |    |
|---------------------------------------|----|
| Webster Bank .....                    | 30 |
| MacDermid Performance Solutions ..... | 5  |
| Albert Bros. Inc. ....                | 2  |
| AI-TEK Instruments, LLC.....          | 1  |
| Bank of America.....                  | 1  |
| Carpin Manufacturing, Inc.....        | 1  |
| Crystal Rock .....                    | 1  |
| EmCare .....                          | 1  |
| Hubbard-Hall Inc. ....                | 1  |
| JSD Partners .....                    | 1  |
| Marjan, Inc.....                      | 1  |
| Saint Mary's Hospital.....            | 1  |
| Torroco.....                          | 1  |
| Waterbury Hospital .....              | 1  |
| WORX.....                             | 1  |

|   |   |
|---|---|
| Waterbury Hospital .....                    | 5 |
| EmCare .....                                | 4 |
| People's United Bank.....                   | 4 |
| Republican-American.....                    | 4 |
| United Technologies Corporation .....       | 4 |
| Connecticut State Employee Campaign.....    | 3 |
| Dumouchel Paper Company.....                | 3 |
| Liberty Bank.....                           | 3 |
| Noujaim Tool Co., Inc.....                  | 3 |
| UniMetal Surface Finishing, LLC.....        | 3 |
| United Parcel Service of America, Inc. .... | 3 |
| WORX.....                                   | 3 |
| Alliance Medical Group.....                 | 2 |
| Bank of America.....                        | 2 |
| Cadi Company .....                          | 2 |
| City of Waterbury .....                     | 2 |
| General Electric.....                       | 2 |
| Giuliano, Richardson & Sfara LLC .....      | 2 |
| H.D. Segur, Inc. ....                       | 2 |
| Jaci Carroll Staffing.....                  | 2 |
| Marjan, Inc.....                            | 2 |
| New Opportunities, Inc. ....                | 2 |
| Secor, Cassidy & McPartland, P.C. ....      | 2 |
| Shaker's Inc. ....                          | 2 |
| Somma Tool Company .....                    | 2 |
| Thomaston Savings Bank .....                | 2 |
| Traver IDC .....                            | 2 |
| Waterbury Regional Chamber .....            | 2 |

NUMBER OF LEAVENWORTH DONORS BY COMPANY

|  |     |
|--|-----|
| Webster Bank .....                           | 206 |
| MacDermid Performance Solutions .....        | 41  |
| LANXESS Solutions US Inc. ....               | 22  |
| Saint Mary's Hospital.....                   | 20  |
| Carmody Torrance Sandak & Hennessey LLP..... | 17  |
| Crystal Rock .....                           | 13  |
| Hubbard-Hall Inc. ....                       | 9   |
| Post University.....                         | 9   |
| Ion Bank .....                               | 7   |
| Torroco.....                                 | 6   |
| United Way of Greater Waterbury .....        | 6   |

2016-2017 CAMPAIGN TOP 50 CORPORATE GIFTS

1. Webster Bank

2. MacDermid Performance Solutions

3. LANXESS Solutions US Inc.

4. Eversource Energy

5. Saint Mary's Hospital

6. Hubbard-Hall Inc.

7. The Cly-Del Manufacturing Company

8. Ion Bank

9. Torroco

10. People's United Bank

11. Traver IDC

12. Republican-American

13. Macy's Logistics & Operations

14. Marion Manufacturing Company

15. United Parcel Service of America, Inc.

16. TD Bank

17. Illinois Tool Works, Inc.

18. Albert Bros., Inc.

19. The Platt Brothers & Company

20. Nelnet Inc.

21. American Savings Foundation

22. O & G Industries, Inc.

23. Timex Group USA, Inc.

24. Marjan, Inc.

25. NEOPERL, Inc.

26. H.D. Segur, Inc.

27. Seidel Inc.

28. Gem Manufacturing Company, Inc.

27. Truelove & Maclean Inc.

28. The Carby Corporation

29. Stop & Shop Supermarket Companies

30. Haydon Kerk Motion Solutions

31. Cigna Healthcare

32. The Siemon Company

33. Thomaston Savings Bank

34. UniMetal Surface Finishing, LLC

35. American Electro Products, Inc.

36. Cadi Company

37. Precious Metal Sales, Inc.

38. FD Community Federal Credit Union

39. Costco Wholesale Corporation

40. Liberty Bank

41. Shaker's Inc.

42. United Technologies Corporation

43. Somers Thin Strip

44. Braxton Manufacturing Co., Inc.

45. L.F. Powers Company

46. Waterbury Hospital

47. AT&T

48. Berchem Moses P.C.

49. Target

50. Trinity Health - New England Inc.

51. Somma Tool Company

52. Demsey Manufacturing

53. Budwitz & Meyerjack, P.C.

54. Pitney Bowes

43. Nationwide Mutual Insurance Company

44. Powerstation Events

45. Waterbury Swiss Automatics, Inc.

46. Comcast Corporation

47. East Coast Maintenance Systems

48. Eyelet Design Inc.

49. Metallon, Inc.

50. Microtech, Inc.

51. Summit Corporation of America

52. Triple Stitch Sportswear

53. WATR 1320 AM

54. Westover School

55. Wal-Mart

56. National Die Company, Inc.

57. Waterbury CT Teachers Federal Credit Union



2016-2017 TOP 100 CAMPAIGN CONTRIBUTORS

1. Webster Bank

2. MacDermid Performance Solutions

3. LANXESS Solutions US Inc.

4. Saint Mary's Hospital

5. Hubbard-Hall Inc.

6. Crystal Rock

7. Eversource Energy

8. Torroco

9. The Cly-Del Manufacturing Company

10. Ion Bank

11. Waterbury Hospital

12. United Parcel Service of America, Inc.

13. Albert Bros., Inc.

14. Macy's Logistics & Operations

15. Waterbury Public Schools

16. Carmody Torrance Sandak & Hennessey LLP

17. Illinois Tool Works, Inc.

18. Connecticut State Employee Campaign

19. City of Waterbury

20. Republican-American

21. Post University

22. People's United Bank

23. Wells Fargo & Company

24. EmCare

25. Bank of America

26. JSD Partners

27. Carpin Manufacturing, Inc.

28. H.D. Segur, Inc.

29. Thomaston Savings Bank

30. United Technologies Corporation

31. Traver IDC

32. WORX

33. The Platt Brothers & Company

34. Wellmore, Inc.

35. Marion Manufacturing Company

36. United Way of Greater Waterbury

37. TD Bank

38. AI-TEK Instruments, LLC

39. Powerstation Events

40. Nelnet Inc.

41. UniMetal Surface Finishing, LLC

42. Health Complex Medical, Inc.

43. Bantam Wesson

44. Marjan, Inc.

45. Stop & Shop Supermarket Companies

46. Liberty Bank

47. NEOPERL, Inc.

48. Timex Group USA, Inc.

49. Gem Manufacturing Company, Inc.

50. New Opportunities, Inc.

51. Noujaim Tool Co., Inc

52. Cheshire Public Schools

53. American Electro Products, Inc.

54. Shaker's Inc.

54. Waterbury Regional Chamber

55. Dumouchel Paper Company

56. Haydon Kerk Motion Solutions

57. Cartus Corporation

58. O & G Industries, Inc.

59. Alliance Medical Group

60. Truelove & Maclean Inc.

61. The Carby Corporation

62. Eemax

63. Largay Travel, Inc.

64. StayWell Health Care, Inc

65. Somma Tool Company

66. Costco Wholesale Corporation

67. Safe Haven of Greater Waterbury Inc.

68. General Electric

69. Connecticut Legal Services, Inc.

70. Wolcott Public Schools

71. Jaci Carroll Staffing

72. Seidel Inc.

73. Microtech, Inc.

74. AT&T

75. FD Community Federal Credit Union

76. Town of Cheshire

77. Greater Waterbury YMCA

78. Savings Bank of Danbury

79. Cigna Healthcare

80. Eyelet Crafters

81. Palace Theater

82. IAT Insurance Group

83. Target

84. The Harold Leever Regional Cancer Center

85. Somers Thin Strip

86. Community Mental Health Affiliates, Inc.

87. The Siemon Company

88. Westover School

89. Secor, Cassidy & McPartland, P.C.

90. ATI Allegheny Ludlum Corporation

91. IBM Corporation

92. Cadi Company

93. Campion Ambulance Service

94. Giuliano, Richardson & Sfara LLC

95. Northwestern Mutual Financial Network

96. Precious Metal Sales, Inc.

97. Waterbury Youth Service System, Inc.

98. Region 16 Beacon Falls & Prospect

99. Waterbury Development Corporation

100. Community Health Charities

101. Comcast Corporation

102. Hartford Healthcare at Home, Inc.

103. Enterprise Holdings

104. Region 15 Middlebury/Southbury

*\*Italicized Are Partner Agencies*

2016-2017 FINANCIALS

CAMPAIGN REVENUE AND OTHER SUPPORT

CONTRIBUTIONS

|  |           |              |
|--|-----------|--------------|
| Gross Multi Year Campaign  | 4,384,919 | 3,565,918    |
| Allowance for Uncollectible Pledges  | (82,064)  | (130,422)    |
| Net Contributions  | 4,302,855 | \$ 3,435,496 |
| OTHER CURRENT SUPPORT  |           |              |
| Program Support (Campership, Homeless Connect, Bridge to Success)          | 524,699   | 542,336      |
| Investment Income (Includes realized gain/loss on investments net of fees) | 24,481    | 2,272        |
| Corporate Sponsorship/Event Revenue  | 115,000   | 142,500      |
| Administrative Fees  | 117,932   | 87,777       |
| Miscellaneous Income   | 14,445    | 9,819        |
| Total Other Support  | 796,557   | 784,704      |
| Total Revenue  | 5,099,412 | 4,220,200    |

ALLOCATIONS, DESIGNATIONS AND FUNCTIONAL EXPENSES

ALLOCATIONS AND DONOR DESIGNATIONS

|   |           |           |
|---|-----------|-----------|
| Allocations, Program Support & Donor Directed to Funded Agencies    | 1,888,512 | 1,795,525 |
| Donor Directed Designations to Misc. Nonprofits & Other United Ways | 1,678,597 | 1,353,445 |
| Total Allocations for Community Investments                         | 3,567,109 | 3,148,970 |

FUNCTIONAL EXPENSES

|                                  |         |         |
|----------------------------------|---------|---------|
| Allocations and Agency Relations | 72,188  | 63,109  |
| Community Planning               | 116,899 | 136,016 |
| Community Relations              | 179,924 | 133,727 |
| Program Support                  | 149,859 | 77,588  |
| Total Program Services Expenses  | 518,870 | 406,440 |

|                                 |           |           |
|---------------------------------|-----------|-----------|
| Corporate Sponsorship           | 134,734   | 134,399   |
| Resource Development            | 211,658   | 224,100   |
| Management and General          | 284,088   | 263,681   |
| Total Support Services Expenses | 630,480   | 622,180   |
| Total Functional Expenses       | 1,149,350 | 1,028,620 |
| TOTAL EXPENSES                  | 4,716,459 | 4,177,590 |

|   |           |           |
|---|-----------|-----------|
| Change in Net Assets                                      | 382,953   | 42,610    |
| Unrealized gain and (losses) from investments net of fees | (8,855)   | 6,624     |
| Change in Net Assets                                      | 374,098   | 49,234    |
| Net Assets, beginning of year                             | 1,132,891 | 1,083,657 |
| Net Assets, end of year                                   | 1,506,989 | 1,132,891 |

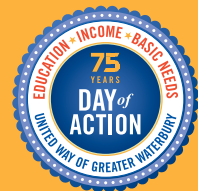
90.28% of every dollar raised is invested in programs and services in need.

Statement of activities and changes in net assets for the year ended June 30, 2017 (with summarized financial information for the year ended June 30, 2016).





# THANK YOU FOR A RECORD BREAKING DAY



OVER 120 VOLUNTEERS READING TO CHILDREN THROUGHOUT THE AREA



OVER 70 CORPORATE VOLUNTEERS DOING WORK AT PARTNER AGENCIES

Sponsors:

Event Sponsors:



- |  |  |  |   |
|--|--|--|---|
| AI-TEK Instruments, LLC<br>Albert Bros., Inc.<br>B. Kane Electric Company Inc.<br>Bank of America / U.S. Trust Bank<br>Bethlehem Volunteer Fire Department<br>Irene Blanchard Friends & Family<br>BlumShapiro<br>Boys and Girls Club of Greater Waterbury<br>Brown Legal Group LLC<br>Bushka Lumber & Millwork Co. LLC<br>Carmody Torrance Sandak & Hennessey LLP<br>Carpin Manufacturing, Inc.<br>The Cave Pub<br>Cheshire Fire Department<br>City of Waterbury - Family and Community Engagement Center (FACE)<br>City of Waterbury - Mayor's Office<br>City of Waterbury - Public Works<br>The Clean Shop<br>Coilplus<br>Connecticut Community Foundation<br>The Conto Miceli Group - Merrill Lynch, Pierce, Fenner & Smith, Inc.<br>The Country Club of Waterbury<br>Crystal Rock<br>D'Amelio's Italian Eatery | Demsey Manufacturing<br>John & Judy DiGiovanna and Family<br>Drakeley Real Estate<br>Duffy & Fasano<br>Eemax<br>Eversource Energy<br>G.S. Regan Associates, Inc.<br>Giuliano, Richardson & Stara LLC<br>Goya Foods of Massachusetts<br>Greater Waterbury YMCA<br>Hair Revue<br>Haydon Kerk Motion Solutions<br>Health Complex Medical, Inc.<br>Henry & Federer LLP<br>Heritage Development Group, Inc.<br>Hoffman Auto Group - BMW of Watertown<br>Ion Bank<br>Jacovino's Lawn Care<br>John G. Gilmartin Elementary School<br>Kennedy High School<br>LaBonne's Market<br>Ladies Community Project<br>LANESS Solutions US Inc.<br>Largay Travel, Inc.<br>Law Offices of Audrey J. Porzio, LLC<br>Law Offices of Brian J. Mongelluzzo, LLC | Law Offices of Danielle S. Rado, LLC<br>Liberty Bank<br>MacDermid Performance Solutions<br>Marion Manufacturing Company<br>Mary Piscatelli Brigham Attorney at Law, LLC<br>The Mattatuck Museum<br>Joe & Sue McGrath Family & Friends<br>Merrill Lynch, Pierce, Fenner & Smith, Inc.<br>Monteiro Friends & Family<br>Napoli Foods<br>Nauvok Valley Community College<br>Nauvok Valley Council of Governments<br>NEOPERL, Inc.<br>The Next Street Driving School<br>Onyx II Fine Jewelers<br>Palace Theater<br>The Platt Bros. & Co<br>Porzio Chiropractic Center<br>Post University<br>Powerstation Events<br>Prospect Volunteer Fire Department<br>Ram's Clothiers<br>Republican-American<br>Sacred Heart High School<br>St. Mary School - Student Council<br>Saint Mary's Hospital | Savings Bank of Danbury<br>Shaker's Auto Group<br>ShelterLogic Corp.<br>ShorRite of Waterbury<br>Silas Bronson Library<br>Southbury Volunteer Firemen's Association, Inc.<br>Summa & Ryan, P.C.<br>Thomaston Volunteer Fire Department<br>Torco<br>Traver IDC<br>United Way of Greater Waterbury<br>Vincenzo's Pizzeria Town Plot<br>Waterbury Development Corporation<br>Waterbury Exchange Club<br>Waterbury Fire Department<br>Waterbury Hospital<br>Waterbury Police Department<br>Waterbury Regional Chamber<br>Watertown Fire Department<br>Webster Bank<br>Wells Fargo<br>Wesson Energy, Inc.<br>Wolcott Volunteer Fire Department<br>Woodbury Volunteer Fire Department<br>WORX |
|--|--|--|---|

OVER 100 ORGANIZATIONS RAISING MORE THAN 89,000 POUNDS OF FOOD

Because of your involvement, the 2017 United Way Day of Action showcased the power of volunteerism – and the results that can be achieved when we choose to Live United. This collective effort will help fight hunger, promote literacy and support the local non-profit agencies that support thousands across our 10-town service area. From United Way and those who will benefit from your generosity, thank you for making history.







FUND-RAISING THEIR HANDS  
TO HELP THE ENTIRE COMMUNITY.



INDIVIDUAL SPECIAL EVENTS

- Pilates and Peonies
- Monteiro Picnic
- Daddona Birthday Bash
- Ladies Autumn Soiree
- Sullivan-Senich Pig Roast
- 75th Anniversary Wine Tasting
- Onyx II Fine Jewelers Trunk Show

INDIVIDUAL EVENTS RAISING ITEMS

- Molly Stead, Prospect Elementary Student Raises School Supplies
- The Country Club of Waterbury Women's Nine Hole League Food Drive
- The Country Club of Waterbury Women's Nine Hole League Pajama Drive
- Gilbert Family Holiday Party Raises Personal Care Items

UPCOMING INDIVIDUAL SPECIAL EVENTS

- Adam Broderick Spa Night
- Boys Night Out
- Cheshire Night Out
- Ladies Night Out
- Train & Chocolate Extravaganza

After 75 years of helping neighbors in need, the United Way of Greater Waterbury is continuing to transform our community in the areas of education, financial stability and basic needs. But this can only happen through your helping hands. Many kids, families and local organizations have recently created simple, special events to raise funds and supplies – and the impact is powerful.



YOUR HAND UP  
IS HELPING  
MAKE HISTORY.



Thank you to all who attended the 75th Anniversary Wine Dinner – a special event that raised over \$40,000 towards our record-breaking campaign goal of \$4 million. Involvement like this is a main reason why – after 75 years of helping neighbors in need – the United Way of Greater Waterbury can continue to transform our community in the areas of education, financial stability and basic needs.





COMMUNITY MEMBERS ARE MAKING HISTORY AND HAVING IT MATCHED:

CORPORATE PARTNERS

Anco Tool and Manufacturing  
Braxton Manufacturing Co., Inc.  
Chemtura Corporation  
The Cly-Del Manufacturing Company  
CREDO Housing Development Corp.  
FD Community Federal Credit Union  
Greater Waterbury Interfaith Ministries  
H.D. Segur, Inc.  
Hubbard-Hall Inc.  
Ion Bank Foundation  
Jaci Carroll Staffing  
The Law Office of Lisa C. Dumond LLC  
Liberty Bank Foundation  
Marion Manufacturing Company  
Metallon, Inc.  
National Die Company, Inc.  
Newtown Savings Bank  
Post University  
Precious Metal Sales, Inc.  
Salvatore and Sons Barber Shop  
Seidel Inc.  
Thomaston Savings Bank Foundation, Inc.  
Triple Stitch Sportswear  
UniMetal Surface Finishing, LLC  
Webster Bank  
WORX

INDIVIDUAL DONORS

Chad and Nicole Albano  
Scott Allen  
Robert Augello  
Harold Baker  
Richard and JoAnn Balanda  
Jeremi Bauer  
Charles J. Boulter, III  
Thomas L. Brayton  
Lynn and Elizabeth Brown  
Kenneth and Tefta Bushka  
Lisa M. Casey  
The Casey Family  
Lisa G. Colangelo  
Janice and Arthur Crehan, Jr.  
Joe and Doris D'Ambrisi  
MaryAnn D'Entremont  
Nunzio and Daisy De Filippis  
Jack and Shelley Donahue  
Tad and Dana Ericson  
Susan Fournier  
Michael and Kristin Goralski  
Lindsey Gruson and Jane Whitney-Gruson  
James and Kathy Herlihy  
John Hopkins  
Peter and Kristen Jacoby  
Beth Johnson

Charles and Martha Kellogg  
Molly Kellogg  
Don Kelly  
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To kick-start the United Way of Greater Waterbury's 75th Anniversary campaign, MacDermid Performance Solutions provided a unique opportunity for donors and corporate partners to maximize their gift through a matching Challenge Grant. Thanks to the generosity of local community members, \$75,075.75 in new dollars was raised, achieving our goal and resulting in a match to support the United Way's work surrounding Education, Financial Stability and Basic Needs.



To encourage more citizens under the age of 40 to support the work of the United Way of Greater Waterbury, MacDermid Performance Solutions put a generous match incentive on the table called "40 Under Forty". Young professionals who increased their donation – or made new pledges this year – had their increase matched.





# 75TH ANNIVERSARY CELEBRATION: MAY 3, 2017

